



Tyna HUYNH CEO & Co-founder (+84) 979 64 59 39 <u>tyna.huynh@drinkizz.com</u>

Contact me to book your training sessions and support programs with us

# NoCode – Al offer

FOLLOW US TO SUCCESSFULLY ACHIEVE YOUR AI AND ENTERPRISE-SCALE DATA MANAGEMENT TRANSFORMATION



with



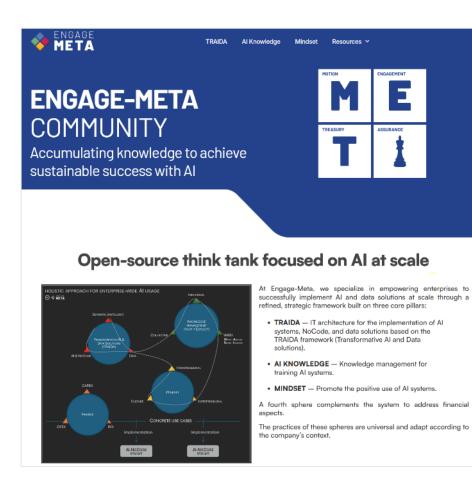
VERSION: MARCH 27, 2025

### BASED ON DRINKIZZ'S EXPERIENCE & THE EXPERTISE OF THE ENGAGE-META COMMUNITY

#### WWW.DRINKIZZ.COM



#### WWW.ENGAGE-META.COM







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Has been using NoCode AI since 2019 for tech-beverage (Knack, Make, ChatGPT...)

Drinkizz is a member of the Engage-Meta community for AI and enterprise-scale data management

### THE EXPERTS IN CHARGE OF THE OFFERINGS



#### **DZOULOU VINCI SAVITRI**

CHIEF DIGITAL OFFICER (CDO) at Drinkizz & IT CONSULTANT

- Email: vinci.dzoulou@drinkizz.com
- + Phone number: (+84) 862965781
- Download my PROFESSIONAL PROFILE (PDF format). Linkedin Profile

With the supervision of **PIERRE BONNET**, co-founder and investor at Drinkizz. Expert in Data, Al and entrepreneurship. Founder of the Engage-meta community (www.engage-meta.com).



with



#### Pierre Bonnet, the founder of the community

With over 30 years of experience in the computer industry as an expert in Enterprise Architecture and data governance, Pierre Bonnet is the founder of Engage-Meta.

Since 2022, he has been working with AI experts based in Vietnam. He is the originator and principal author of the TRAIDA framework for Transformative AI and Data Solutions. He is also an experienced entrepreneur in the tech and beverage industries. He has formalized an innovative approach to accumulating knowledge through a framework called META, which stands for Motion, Engagement, Treasury, and Assurance. This framework includes an additional process named WASI, which stands for Write, Analyze, Share, and Innovate. This process is essential for formalizing the knowledge needed to train AI systems and fostering a positive mindset to optimize AI use.

To contact me: pierre.bonnet@hlfl-consulting.com









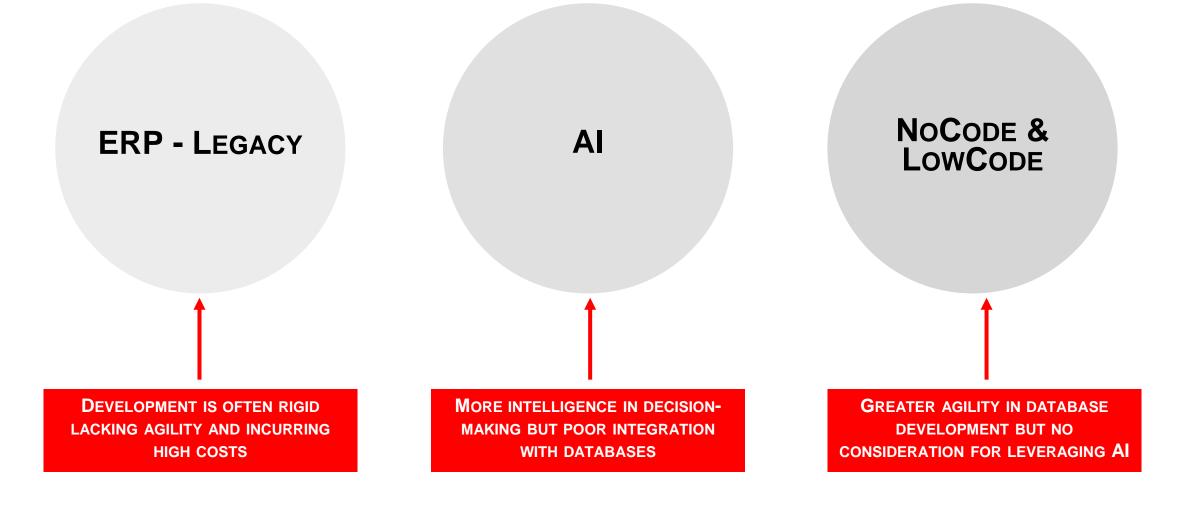


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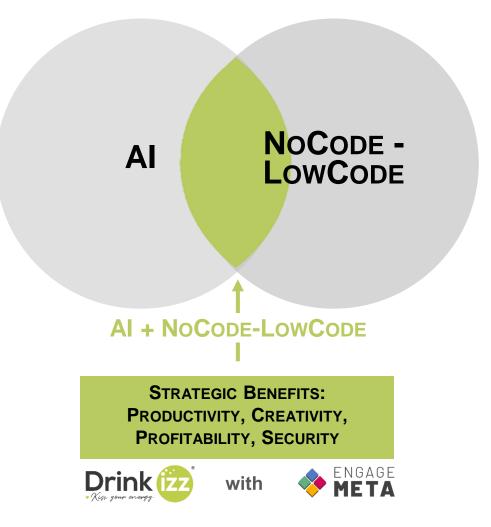


### WEAKNESSES OF SILOED IT SOLUTIONS



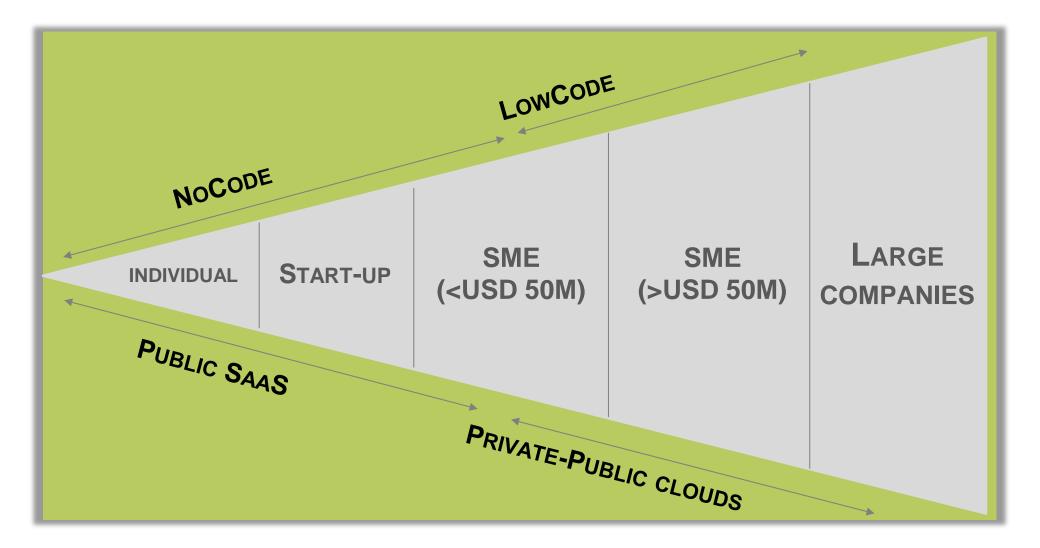


### **O**UR VALUE PROPOSITION WITH **D**RINKIZZ



### A SCALABLE APPROACH THAT GROWS WITH YOUR BUSINESS





### **A** STEP-BY-STEP FINANCIAL APPROACH



### IMPLEMENTATION OF A MINIMAL VIABLE ARCHITECTURE TO SCALE AI, FOCUSING SOLELY ON PRODUCTIVITY GAINS

CAPEX

#### ENHANCEMENT OF THE MINIMAL ARCHITECTURE TO TARGET INITIAL CREATIVITY GAINS

#### FULL-SCALE USE OF THE ARCHITECTURE TO LEVERAGE AI FOR TRANSFORMING BUSINESS MODELS

### BOOST AI – PHASE #1

V

OPEX

EXPAND AI – PHASE #2

 $\checkmark$ 

#### **INSTITUTIONALIZE** AI – PHASE #3

# ROI

#### **PRODUCTIVITY GAIN**

#### **CREATIVITY GAIN**

#### BUSINESS MODELS TRANSFORMATION

### **COMPREHENSIVE SUPPORT**





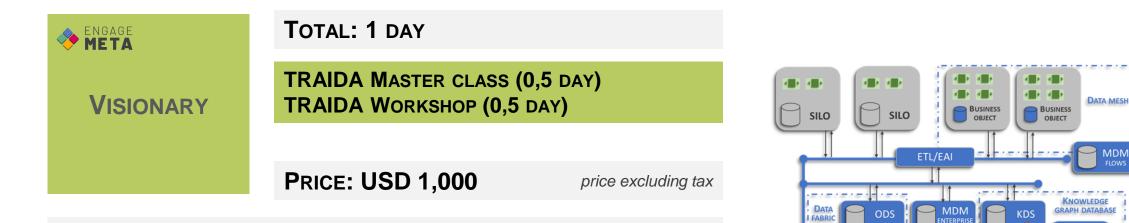
Drink izz	<b>NOCODE &amp; AI EDUCATIONAL STARTER PACK</b>
PRACTICAL	DATA DOMAIN DESIGN & NOCODE IMPLEMENTATION
	AI ASSISTANT MASTERY (PROMPT MANAGEMENT)

### CODE: 001 - VISIONARY DISCOVERY OF IT TRANSFORMATION WITH AI & DATA



ANALYTICS

Based on the Transformative AI and Data Solutions (TRAIDA) framework of the Engage-Meta community



The integration of AI at the enterprise level requires a thorough understanding of the necessary data architecture. From structured data management to knowledge bases (graphs), it is essential to grasp the architecture and anticipate the best practices to implement. The technical, governance, and business impact domains are addressed through the cards of the TRAIDA framework (Transformative AI and Data Solutions) from the Engage-Meta community (over 50 cards). The half-day masterclass provides a comprehensive overview of AI and data architecture for scaling within the enterprise, while the half-day workshop allows you to apply best practices to your specific business context

### **DESIGN YOUR IT ARCHITECTURE FOR AI**



Drink (22

Drafting your complete technical architecture document based on the expertise of the Engage-Meta community

		Your I	
VISIONARY	COMPLETE TECHNICAL ARC DOCUMENT WITH FINANCING ORGANIZATION		DATA N This stur choosing your dig
	PRICE: USD 15,000	price excluding tax	AI. IT IS D BEST PRAC META CON

This comprehensive offering supports you in drafting your technical architecture document for AI-driven transformation and data management within your company. Over approximately three months, with a workload of 15 days, we collaborate with your teams to design two NoCode - AI technical scenarios, including financial estimates and the necessary organizational structure. CAPEX, OPEX, ROI, and break-even are identified based on the strategic objectives of your transformation plan. Contact us for more details on the content of this report, which provides a 360-degree vision of AI and data transformation at the enterprise level

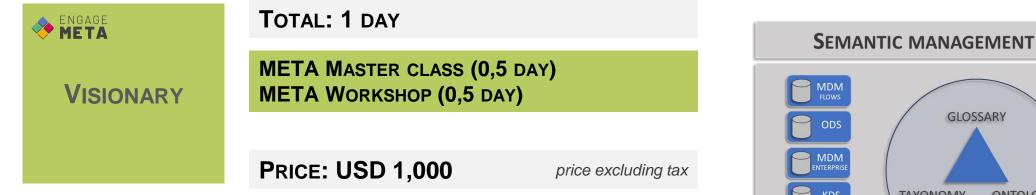
#### YOUR IT ARCHITECTURE SURVEY FOR AI-DRIVEN TRANSFORMATION & DATA MANAGEMENT

THIS STUDY GUIDES YOU IN CHOOSING THE BEST SCENARIO FOR YOUR DIGITAL TRANSFORMATION WITH AI. IT IS DEVELOPED BASED ON THE BEST PRACTICES FROM THE ENGAGE-META COMMUNITY AND THE EXPERIENCE OF THE STARTUP DRINKIZZ

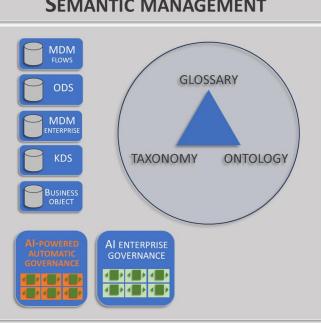
### **ENGAGE YOUR TEAMS WITH AI**



Based on the entrepreneurial and intrapreneurial experience of the Engage-Meta community



The engagement of your teams in understanding the impact of AI on work methods and employability is fundamental to the success of your transformation. During this half-day masterclass, followed by a half-day workshop, the impacts of AI will be presented and discussed within your specific context. You will discover that knowledge management, critical thinking, and an entrepreneurial (or intrapreneurial) mindset are key success factors that should not be overlooked



CODE: 004 - PRACTICAL

### **NOCODE & AI EDUCATIONAL STARTER PACK**



Discover NoCode and AI in a hands-on way (slide #1)



Unlock the power of AI and NoCode with the NoCode & AI Educational Starter Pack — a results-driven offer that begins with an immersive experience to align your team, clarify priorities, and set the stage for seamless implementation. Start with a focused strategic Immersion Session, a 1-day where your teams dive into key NoCode & AI concepts, responsible usage, and business-aligned opportunities. Then, move directly into a 5-day First Implementation where our experts guide your team through feasibility analysis, data modeling, secure deployment, and post-implementation support (Knack DB, up to 10 tables)

management Customer support **Online sales** Email Simple Backups marketing nake Data backup Data Data modeling assistance Website + Vlog analysis and text marketing checking Data ingestion 12

#### CODE: 004 - PRACTICAL

### **NOCODE & AI EDUCATIONAL STARTER PACK**



Discover NoCode and AI in a hands-on way (slide #2)

			Workload for our	Workload for your team	Mode of intervention							
		Objective of the day	consultants		With a broader audience	With the dedicated project team	On-site	Remote	Week 01	Week 02	Week 03 Week 04	
	Day #1	Strategic immersion	1 day	1 day	X		Х					Day #1
on	Day #2	Creating AI assistants to support businesses	1 day	1 day		Х	Х					Day #2
t itati	Day #3	No Code & AI Tools Study/Analysis	1 day	1 day		Х		Х				Day #3
First ment	Day #4	NoCode Database Modeling	1 day	1 day		Х		Х				Day #4
pler	Day #5	NoCode Database Implementation & Automation	1 day	1 day		Х	Х					Day #5
<u>I</u>	Day #6	Knowledge Transfer, Documentation & Support	1 day	1 day		Х	Х					Day #6

This provisional schedule can be adjusted to fit your specific context Please feel free to discuss it with us so we can optimize our support for your organization

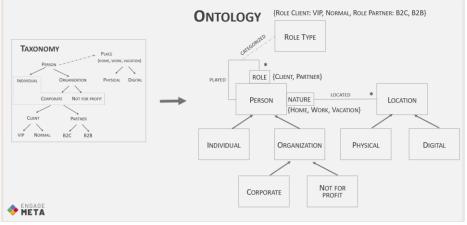
### CODE: 005 - PRACTICAL DATA DOMAIN DESIGN & NOCODE IMPLEMENTATION



Your first implementation of a complete data model in NoCode



Accelerate your data strategy with our NoCode Data Domain Implementation offer, a structured five-day program designed to help organizations seamlessly build a data domain using Knack NoCode Database. Start by defining 30 to 40 key business objects (glossary) (Day 1) to ensure clarity and alignment with business goals. Then, develop a robust data model (Day 2) featuring 30 tables, 20 relationships, 5 user roles, and 5 workflow automations tailored to your needs. On Day 3, bring your database to life with a custom UI/UX designed for optimal user experience. Day 4 focuses on data migration best practices, providing expert guidance on efficiently transferring up to three tables from Knack to Mendix. Finally, Day 5 ensures a smooth transition with hands-on training and comprehensive documentation, empowering your team for independent management



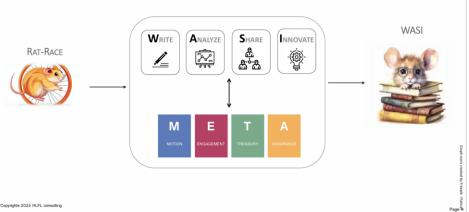
### **AI** ASSISTANT MASTERY (PROMPT MANAGEMENT)



Learn how to communicate effectively with AI and create your own professional assistants



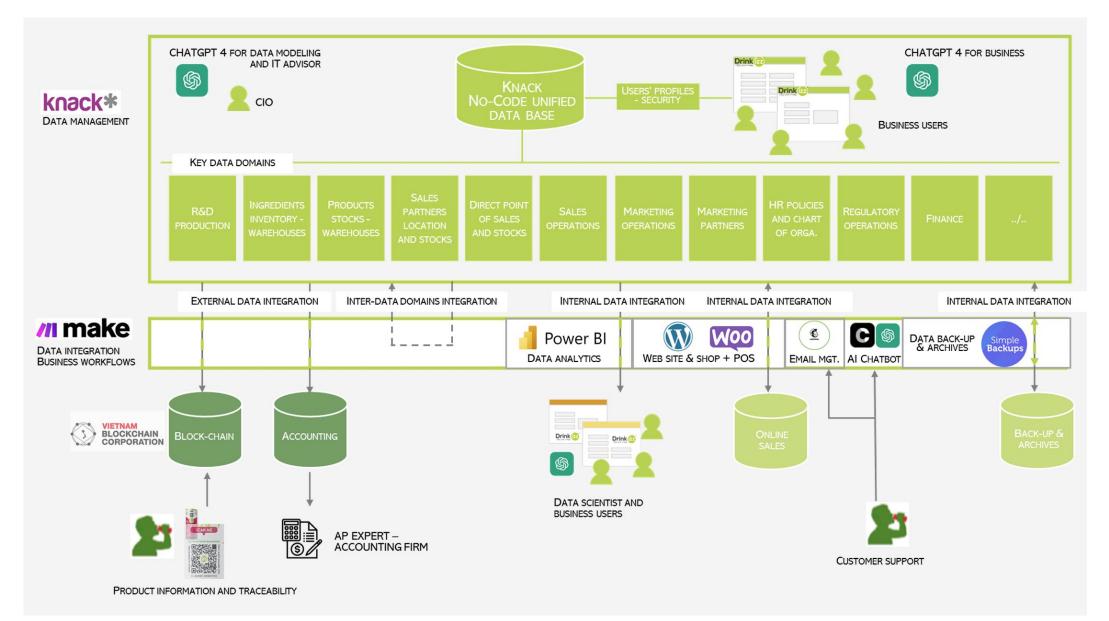
Master your AI Assistant is a structured training offer designed to equip you with the skills to create, manage, and optimize AI assistants effectively. This offer covers prompting best practices, teaching you how to structure prompts using role definition, context, critical thinking, ... for more accurate and relevant AI responses. You will gain practical knowledge of ChatGPT's key features, including sessions, projects, knowledge base, security, and memory management to ensure responsible AI usage. The program also introduces knowledge management with the WASI framework (Write, Analyze, Share, Innovate) to streamline information flow. Additionally, you'll explore AI assistant management, learning strategies for versioning, sharing, and securing AI assistants within your organization. The training concludes with a hands-on exercise, allowing you to apply these concepts to real-world use cases





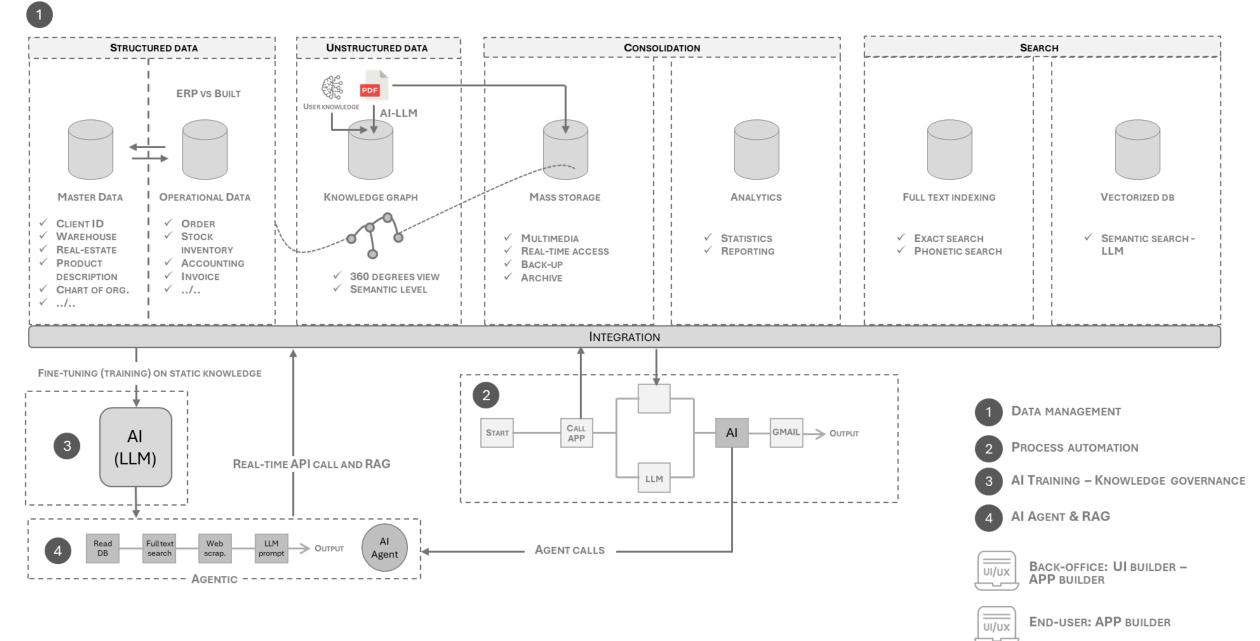
### BECAUSE YOU NEED TO TRUST US TO WORK TOGETHER HERE ARE SOME ADDITIONAL DETAILS THAT MIGHT INTEREST YOU





#### OUR APPROACH TO AI AND DATA ARCHITECTURE







ROOM SIZE, SEATING CAPACITY, EQUIPMENT



#### Real-time room booking

### DATA EXAMPLE: THE MEETING ROOM



UNSTRUCTURED DATA: MEETING REPORT, SERVICE DESCRIPTIONS, USER REVIEWS...



### DATA EXAMPLE: DRINKIZZ

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SCAN ME

回线发回



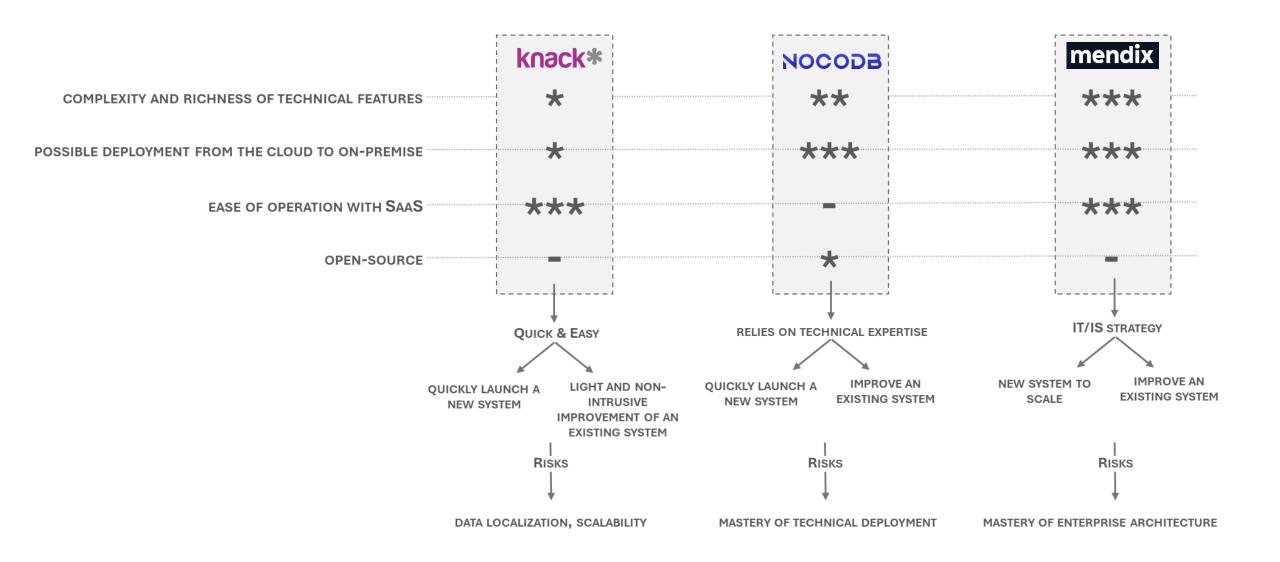
		KNOWLEDGE GRAPH			
MASTER DATA	OPERATIONAL DATA				
ProductCompanyTraceabilityDistributor	Product Company Traceability Distributor	Izz_The Drinkizz Virtual Advisor			
I. ORGANIC INGREDIENT	Production process ^	Hi! I am Izz, the Drinkizz Virtual Advisor. How may I help you now?			
No   Nguyên Liệu   % trên lon   Nhà cung cấp     1   CO2 Water   Vinut     2   Organic golden cane sugar   TTC     3   Organic hibiscus flower*   6.00   Biophap     4   Organic lemongrass*   5.00   Biophap     5   Organic black tea*   4.60   Biophap     6   Organic mint*   3.40   Biophap	Production diary <b>Blockchain Traceability</b> Information is logged by <b>Drinkizz Ltd, Company</b> during the production process and guaranteed by Blockchain technology	What is micocondria? Mitochondria are small organelles within your cells, often referred to as			
7 Organic lime* 2.40 Biophap   8 Organic ginger* 2.40 Biophap   9 Organic bamboo* 2.40 Biophap   10 Organic black pepper* 0.003 Biophap   11 Organic star anise 0.003 Vinasamex	O DISTRIBUTE Date: 21/01/2025 03:51:28 Recorded by: Drinkizz PTE.LTD Details:	the cell's energy factory or power- house. They are descendants of an- cient bacteria that evolved endosym- biotically over 2 billion years ago. Mitochondria play a central role in your body's metabolism by convert- ing energy from food into ATP, the energy currency of cells. They also			
Certified organic by Ecocert SA:	Vận chuyển bởi : TỔNG CÔNG TY CỔ PHẦN BƯU CHÍNH VIETTEL Địa chỉ : Bình Thạnh, Thành phố Hồ Chí Minh Images: Viettel	help in the metabolism of immune cells, signaling and hormone balance, and have antiviral properties. Healthy mitochondria are essential for pre- venting energy deficiency, aging, and			
USDA ***** fair FCO	post	Message			

### EXAMPLE OF A SELECTION GRID FOR NOCODE DB TOOLS

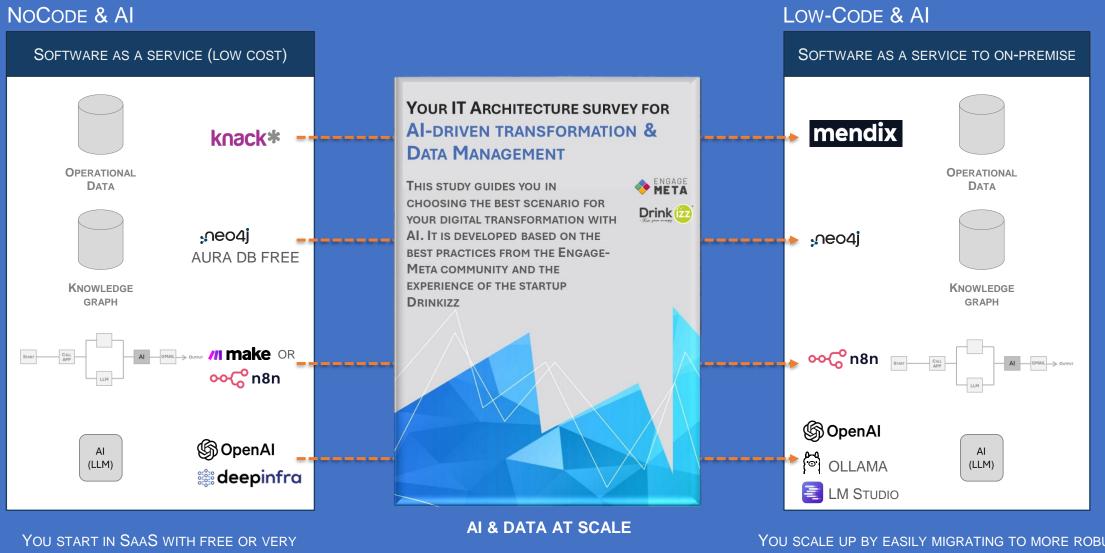


DATA PRODUCT NAME: XXX							
Features	Level of importance in your context	Short description of the solution	Level of satisfaction in your context	Comment			
Ability to export in a standard format							
(1) Logical data models	Undefined		Undefined				
(2) Physical data models	Undefined		Undefined				
(3) Data sets	Undefined		Undefined				
(4) Triggers and processing logic	Undefined		Undefined				
(5) Automation - Worflow	Undefined		Undefined				
(6) Back-up features (batch for export)	Undefined		Undefined				
Ability to import							
(1) Data models	Undefined		Undefined				
(2) Data values with relationships (data mapping tool	Undefined		Undefined				
Scalability (limit of)							
(1) Number of tables	Undefined		Undefined				
(2) Number of records	Undefined		Undefined				
(3) Number of simultaneous transactions	Undefined		Undefined				
(4) Number of applications	Undefined		Undefined				
(5) Storage capacity	Undefined		Undefined				
(6) API and EDA (Event Driven Architecture)	Undefined		Undefined				
Security							
(1) User level	Undefined		Undefined				
(2) Application level	Undefined		Undefined				
Lifecycle management							
(1) Ability to have test environments	Undefined		Undefined				
(2) Ability to work in a group for development	Undefined		Undefined				
(3) Integration with version control systems	Undefined		Undefined				
Runtime environment							
(1) Saas public cloud multi-tenant	Undefined		Undefined				
(2) Saas dedicated cloud	Undefined		Undefined				
(3) In-House public or private cloud	Undefined		Undefined				
(4) In-House on-premise	Undefined		Undefined				
(5) Compatibility of data center physical location with regulations	Undefined		Undefined				
Type of license							
(1) Full open-source with on-premise capacity	Undefined		Undefined				
(2) Partially open-source	Undefined		Undefined				
(3) Commercial	Undefined		Undefined				
Level of complexity							
(1) Features	Undefined		Undefined				
(2) Technical infrastructure for operation	Undefined		Undefined				









LOW-COST SOLUTIONS TO CARRY OUT EDUCATIONAL OR TACTICAL DEPLOYMENT PROJECTS You scale up by easily migrating to more robust paid solutions in the low-code and AI domain, maintaining control over your execution strategy from cloud to on-premise

### GENERAL CONTENT OF THE IT ARCHITECTURE DOCUMENT



#### YOUR IT ARCHITECTURE SURVEY FOR AI-DRIVEN TRANSFORMATION & DATA MANAGEMENT

Drink 😥

This study guides you in choosing the best scenario for your digital transformation with AI. It is developed based on the best practices from the Engage-Meta community and the experience of the startup Drinkizz



- ✓ LOGICAL ARCHITECTURE FOR DATA MANAGEMENT, AUTOMATION, AND AI
- ✓ TOOL ANALYSIS GRIDS
- ✓ TWO TECHNICAL SCENARIOS
- ✓ OPERATING MODE
- ✓ FINANCIAL ESTIMATES (CAPEX, OPEX, ROI, BREAK-EVEN)
- ✓ DESCRIPTION OF THE IT TEAM AND THE NECESSARY ORGANIZATION
- ✓ ROADMAP

AFTER THE TECHNICAL ARCHITECTURE DOCUMENT: SUPPORT FOR SETTING UP THE IT TEAM AND MONTHLY FOLLOW-UP OF THE ROADMAP'S PROGRESS ACCORDING TO YOUR NEEDS

### This spreadsheet allows for a quick evaluation of the IT budget based on CAPEX and OPEX in the context of an AI & NoCode data transformation

#### www.engage-meta.com

Creative commons by www.engage-meta.com

#### All value in USD

OPEX - % of annual revenue allocated to the IT budget (a)	1,5%
Your annual revenues (b)	30 000 000
Your annual OPEX (c) = (a*b)	450 000
Average salary of an IT engineer	48 000
OPEX to CAPEX ratio (d)	20,0%
CAPEX value (c/d)	2 250 000

Breakdown of OPEX			
	Software licence and infrastructure	180 000	40,0%
	Staff	180 000	40,0%
	Corresponds approximately to	4	staff
	Reserve budget for other expenses	90 000	20,0%
	Total	450 000	100,0%

Planning of investments, expenses, and profitability				
	Year 1	Year 2	Year 3	Year +3
% of CAPEX use	30%	40%	30%	
CAPEX value	675 000	900 000	675 000	
Accrued CAPEX	675 000	1 575 000	2 250 000	
OPEX (based on the accrued CAPEX)	135 000	315 000	450 000	
Total IT budget	810 000	1 215 000	1 125 000	
ROI	ROI 01	ROI 02	ROI 03	ROI 03 - n
Break-even		BK 01	BK 02	BK 03 -n

OPEX - % of annual revenue allocated to the IT budget						
Banking & Finance	7,0%					
Insurance	5,0%					
Retail	1,5%					
Healthcare	5,0%					
Manufacturing	2,0%					
IT & Software	10,0%					
Education	4,0%					
Government/Public	4,0%					
Energy & Utilities	2,0%					
Logistics & Transport	3,0%					



### FINANCIAL ASSESSMENT FRAMEWORK

### TRANSFORMATIVE AI & DATA SOLUTIONS ROAD-MAP



#### This document presents an example of digital transformation plan with AI and data management. It will be tailored

to your context during our preliminary discussions prior to our intervention

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	Service		Duration	Cost (USD)	Benefit	Month 01	Month 02	Month 03	Month 04	Month 05
	DISCOVERY OF IT TRANSFORMATION WITH AI & DATA	1	1 day	1 000	Grasp the architecture and anticipate the best practices to implement	Master class + Workshop				
VISIONARY	DESIGN YOUR IT ARCHITECTURE FOR AI	15	3 months	15 000	Two NoCode- AI technical scenarios, including financial estimates and the necessary organizational structure		Const	ulting		
	ENGAGE YOUR TEAMS WITH AI	1	1 day	1 000	The impacts of AI will be presented and discussed within your specific context		Master class + Workshop			
	NOCODE & AI EDUCATIONAL STARTER PACK	6	1 week	3 500	Accelerate execution with the NoCode & AI first implementation (based on one use-case automation)		Design & Dev.			
PRACTICAL	DATA DOMAIN DESIGN & NOCODE IMPLEMENTATION	5	2 weeks	2 500	Accelerate your data strategy with our NoCode Data Domain implementation offer (max. 40 tables)			Design & Dev.		
	AI ASSISTANT MASTERY (PROMPT MANAGEMENT)	1	1 day	1 000	Equip your team with the skills to create,manage, and optimize Al assistants effectively		Master class + Practice			

## **CONTACT US**

# We will help you choose the best training and support program for you and your teams











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