

FOLLOW US TO SUCCESSFULLY ACHIEVE YOUR AI AND ENTERPRISE-SCALE DATA MANAGEMENT TRANSFORMATION











Tyna HUYNH CEO & Co-founder (+84) 979 64 59 39

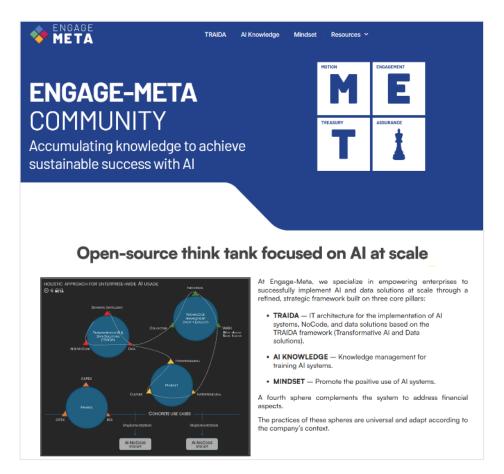
tyna.huynh@drinkizz.com

BASED ON DRINKIZZ'S EXPERIENCE & THE EXPERTISE OF THE ENGAGE-META COMMUNITY

WWW.DRINKIZZ.COM



WWW.ENGAGE-META.COM



Has been using NoCode AI since 2019 for tech-beverage (Knack, Make, ChatGPT...)

Drinkizz is a member of the Engage-Meta community for AI and enterprise-scale data management





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THE EXPERTS IN CHARGE OF THE OFFERINGS









With over 30 years of experience in the computer industry as an expert in Enterprise Architecture and data governance, Pierre Bonnet is the founder of Engage-Meta.

Since 2022, he has been working with AI experts based in Vietnam. He is the originator and principal author of the TRAIDA framework for Transformative AI and Data Solutions. He is also an experienced entrepreneur in the tech and beverage industries. He has formalized an innovative approach to accumulating knowledge through a framework called META, which stands for Motion, Engagement, Treasury, and Assurance. This framework includes an additional process named WASI, which stands for Write, Analyze, Share, and Innovate. This process is essential for formalizing the knowledge needed to train AI systems and fostering a positive mindset to optimize AI use.

To contact me: pierre.bonnet@hlfl-consulting.com

DZOULOU VINCI SAVITRI

CHIEF DIGITAL OFFICER (CDO) at Drinkizz & IT CONSULTANT

- Email: vinci.dzoulou@drinkizz.com
- · Phone number: (+84) 862965781
- Download my PROFESSIONAL PROFILE (PDF format). Linkedin Profile

With the supervision of **PIERRE BONNET**, co-founder and investor at Drinkizz Expert in Data, Al and entrepreneurship. Founder of the Engage-meta community (www.engage-meta.com).







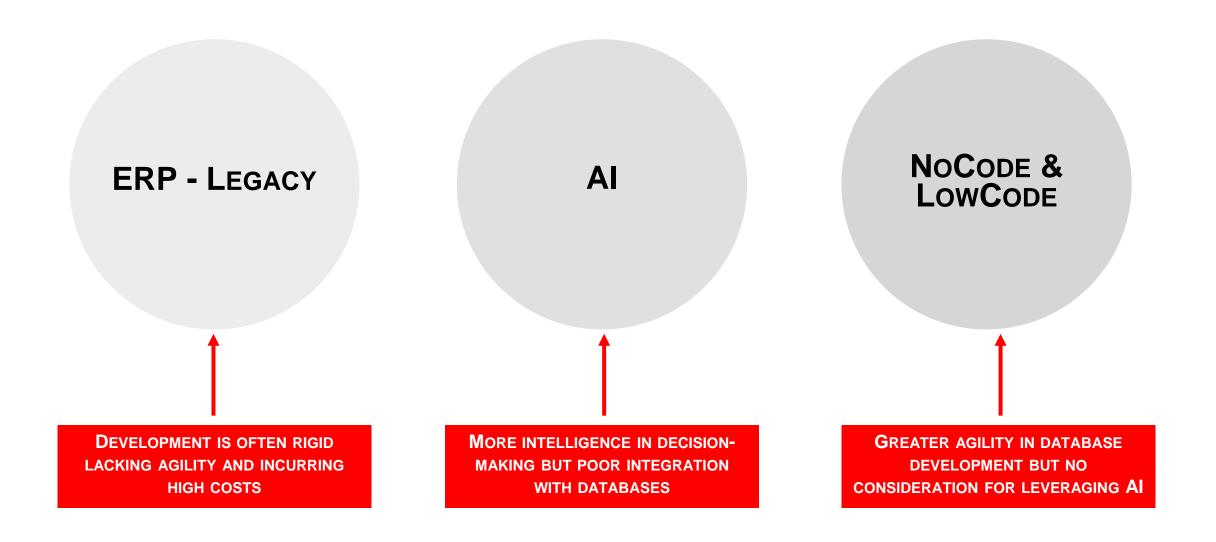




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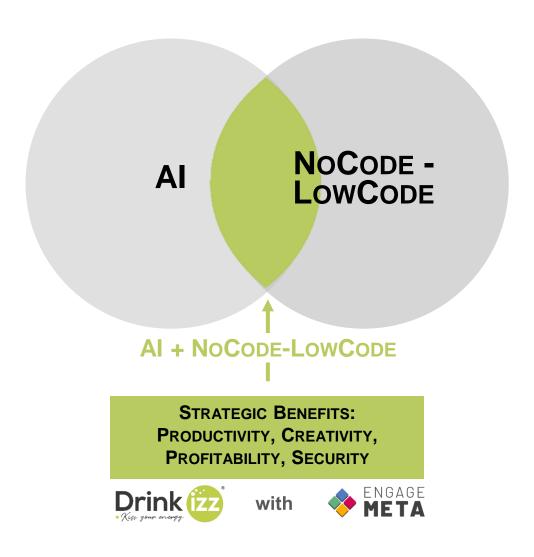
WEAKNESSES OF SILOED IT SOLUTIONS





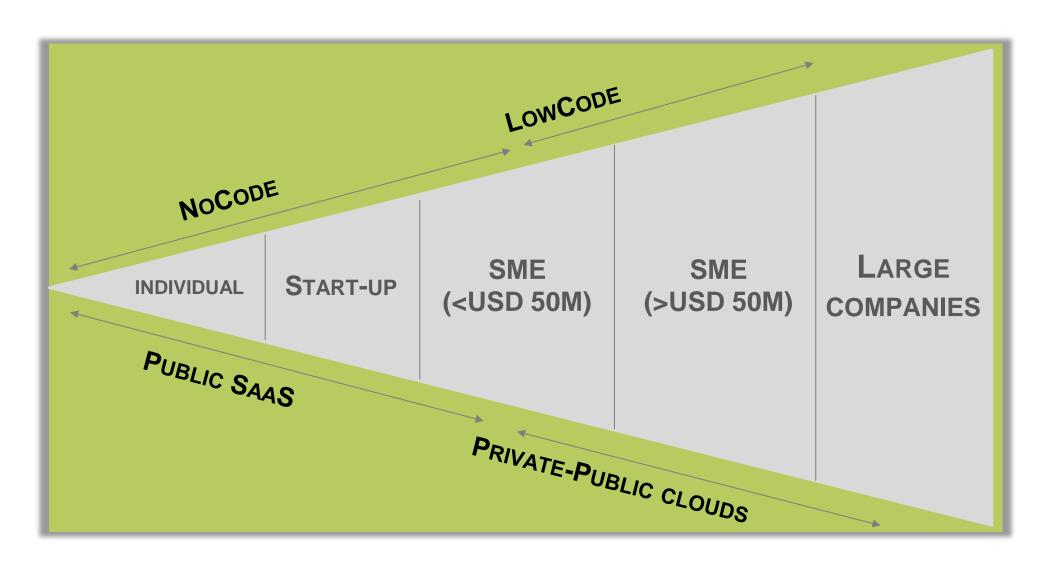
OUR VALUE PROPOSITION WITH DRINKIZZ





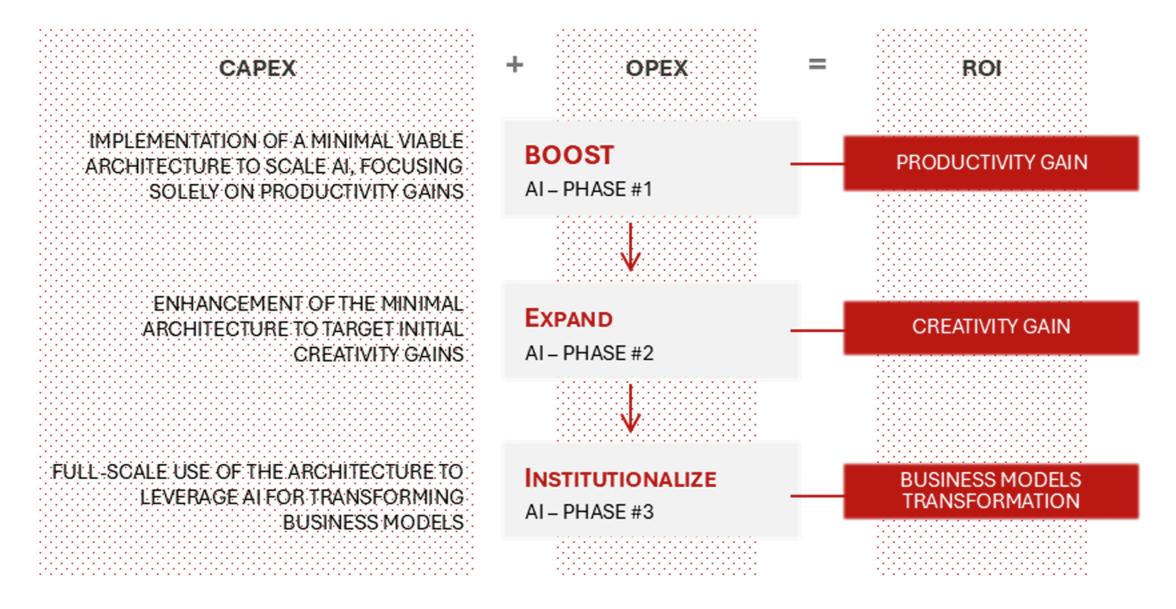
A SCALABLE APPROACH THAT GROWS WITH YOUR BUSINESS





A STEP-BY-STEP FINANCIAL APPROACH





COMPREHENSIVE SUPPORT



META

DISCOVERY OF IT TRANSFORMATION WITH AI & DATA

VISIONARY

DESIGN YOUR IT ARCHITECTURE FOR AI

ENGAGE YOUR TEAMS WITH AI

Drink (izz

NoCode & Al Educational Starter Pack

PRACTICAL

DATA DOMAIN DESIGN & NOCODE IMPLEMENTATION

AI ASSISTANT MASTERY (PROMPT MANAGEMENT)

DISCOVERY OF IT TRANSFORMATION WITH AI & DATA



Based on the Transformative AI and Data Solutions (TRAIDA) framework of the Engage-Meta community



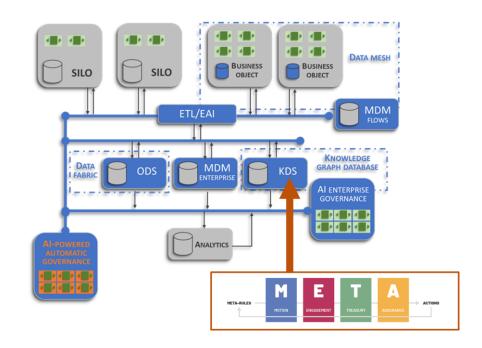
TOTAL: 1 DAY

TRAIDA MASTER CLASS (0,5 DAY)
TRAIDA WORKSHOP (0,5 DAY)

PRICE: USD 1,000

price excluding tax

The integration of AI at the enterprise level requires a thorough understanding of the necessary data architecture. From structured data management to knowledge bases (graphs), it is essential to grasp the architecture and anticipate the best practices to implement. The technical, governance, and business impact domains are addressed through the cards of the TRAIDA framework (Transformative AI and Data Solutions) from the Engage-Meta community (over 50 cards). The half-day masterclass provides a comprehensive overview of AI and data architecture for scaling within the enterprise, while the half-day workshop allows you to apply best practices to your specific business context



DESIGN YOUR IT ARCHITECTURE FOR AI



Drafting your complete technical architecture document based on the expertise of the Engage-Meta community



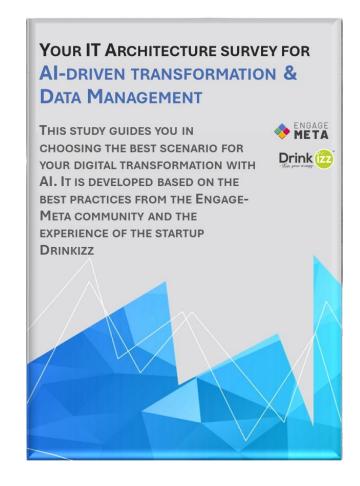
TOTAL: 15 DAYS

COMPLETE TECHNICAL ARCHITECTURE
DOCUMENT WITH FINANCING AND
ORGANIZATION

PRICE: USD 15,000

price excluding tax

This comprehensive offering supports you in drafting your technical architecture document for Al-driven transformation and data management within your company. Over approximately three months, with a workload of 15 days, we collaborate with your teams to design two NoCode - Al technical scenarios, including financial estimates and the necessary organizational structure. CAPEX, OPEX, ROI, and break-even are identified based on the strategic objectives of your transformation plan. Contact us for more details on the content of this report, which provides a 360-degree vision of Al and data transformation at the enterprise level



ENGAGE YOUR TEAMS WITH AI



Based on the entrepreneurial and intrapreneurial experience of the Engage-Meta community



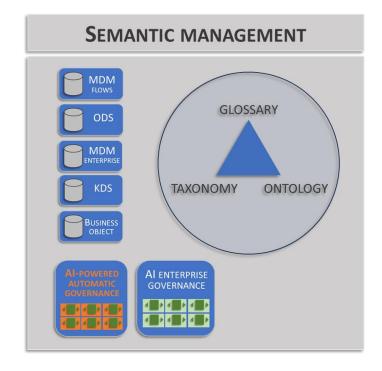
TOTAL: 1 DAY

META MASTER CLASS (0,5 DAY)
META WORKSHOP (0,5 DAY)

PRICE: USD 1,000

price excluding tax

The engagement of your teams in understanding the impact of AI on work methods and employability is fundamental to the success of your transformation. During this half-day masterclass, followed by a half-day workshop, the impacts of AI will be presented and discussed within your specific context. You will discover that knowledge management, critical thinking, and an entrepreneurial (or intrapreneurial) mindset are key success factors that should not be overlooked



NoCode & AI Educational Starter Pack



Discover NoCode and AI in a hands-on way (slide #1)



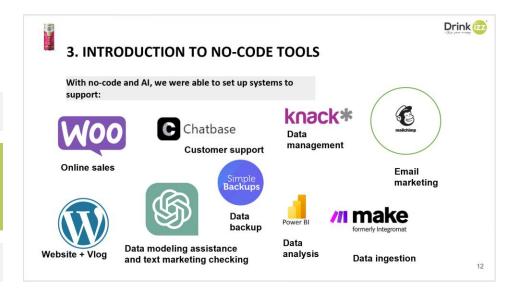
TOTAL: 6 DAYS

STRATEGIC IMMERSION (1 DAY)
KNOWLEDGE GRAPH DISCOVERY (2H)
FIRST IMPLEMENTATION (5 DAYS)

PRICE: USD 3,500

price excluding tax

Unlock the power of Al and NoCode with the NoCode & Al Educational Starter Pack — a results-driven offer that begins with an immersive experience to align your team, clarify priorities, and set the stage for seamless implementation. Start with a focused strategic Immersion Session, a 1-day where your teams dive into key NoCode & Al concepts, responsible usage, and business-aligned opportunities. Then, move into a 5-day First Implementation where our experts guide your team through feasibility analysis, data modeling, secure deployment, and post-implementation support (Knack DB, up to 10 tables)



The 2h Knowledge Graph (KG) introduces teams to a proven methodology for structuring and leveraging business knowledge using semantic graphs. It is conducted in four phases: (1) Assess Business Use Cases; (2) Meet Relevant People to Collect Data and Knowledge that the graph must process; (3) Glossary and Ontology modeling assisted by AI; and (4) KG Deployment and Exploration in a business context.

NoCode & AI Educational Starter Pack



Discover NoCode and AI in a hands-on way (slide #2)

Day #1	Objective of the day	Workload for our consultants	Workload for your team	Mode of intervention								
				With a broader audience	With the dedicated project team	On-site	Remote	Week 01 Week 02	Week 03	Week 04		
	Day #1	Strategic immersion	1 day	1 day	X		Х					Day #1
ö	Day #2	Creating AI assistants to support businesses	1 day	1 day		X	X			<u> </u>		Day #2
First implementati	Day #3	No Code & AI Tools Study/Analysis	1 day	1 day		X		X		<u> </u>		Day #3
	Day #4	NoCode Database Modeling	1 day	1 day		X		X			4	Day #4
	Day #5	NoCode Database Implementation & Automation	1 day	1 day		X	X					Day #5
	Day #6	Knowledge Transfer, Documentation & Support	1 day	1 day		X	X			1		Day #6

THIS PROVISIONAL SCHEDULE CAN BE ADJUSTED TO FIT YOUR SPECIFIC CONTEXT

PLEASE FEEL FREE TO DISCUSS IT WITH US SO WE CAN OPTIMIZE OUR SUPPORT FOR YOUR ORGANIZATION

DATA DOMAIN DESIGN & NOCODE IMPLEMENTATION



Your first implementation of a complete data model in NoCode



TOTAL: 5 DAYS

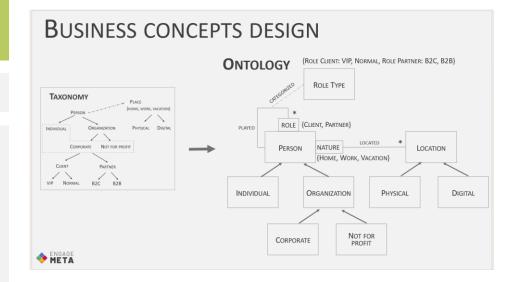
BUSINESS GLOSSARY

DATA MODELING AND UI IMPLEMENTATION

MIGRATION BEST-PRACTICE

PRICE: USD 2,500 price excluding tax

Accelerate your data strategy with our NoCode Data Domain Implementation offer, a structured five-day program designed to help organizations seamlessly build a data domain using Knack NoCode Database. Start by defining 30 to 40 key business objects (glossary) (Day 1) to ensure clarity and alignment with business goals. Then, develop a robust data model (Day 2) featuring 30 tables, 20 relationships, 5 user roles, and 5 workflow automations tailored to your needs. On Day 3, bring your database to life with a custom UI/UX designed for optimal user experience. Day 4 focuses on data migration best practices, providing expert guidance on efficiently transferring up to three tables from Knack to Mendix. Finally, Day 5 ensures a smooth transition with hands-on training and comprehensive documentation, empowering your team for independent management



AI ASSISTANT MASTERY (PROMPT MANAGEMENT)



Learn how to communicate effectively with AI and create your own professional assistants



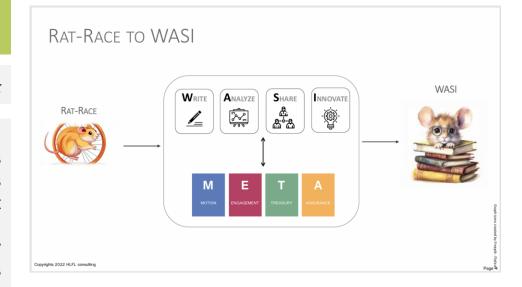
TOTAL: 1 DAY

PROMPTS PRACTICES AND CHATGPT USE AI ASSISTANT MANAGEMENT

WASI SKILL SET: WRITE-ANALYSE-SHARE-INNOVATE

PRICE: USD 1,000 price excluding tax

Master your AI Assistant is a structured training offer designed to equip you with the skills to create, manage, and optimize AI assistants effectively. This offer covers prompting best practices, teaching you how to structure prompts using role definition, context, critical thinking, ... for more accurate and relevant AI responses. You will gain practical knowledge of ChatGPT's key features, including sessions, projects, knowledge base, security, and memory management to ensure responsible AI usage. The program also introduces knowledge management with the WASI framework (Write, Analyze, Share, Innovate) to streamline information flow. Additionally, you'll explore AI assistant management, learning strategies for versioning, sharing, and securing AI assistants within your organization. The training concludes with a hands-on exercise, allowing you to apply these concepts to real-world use cases

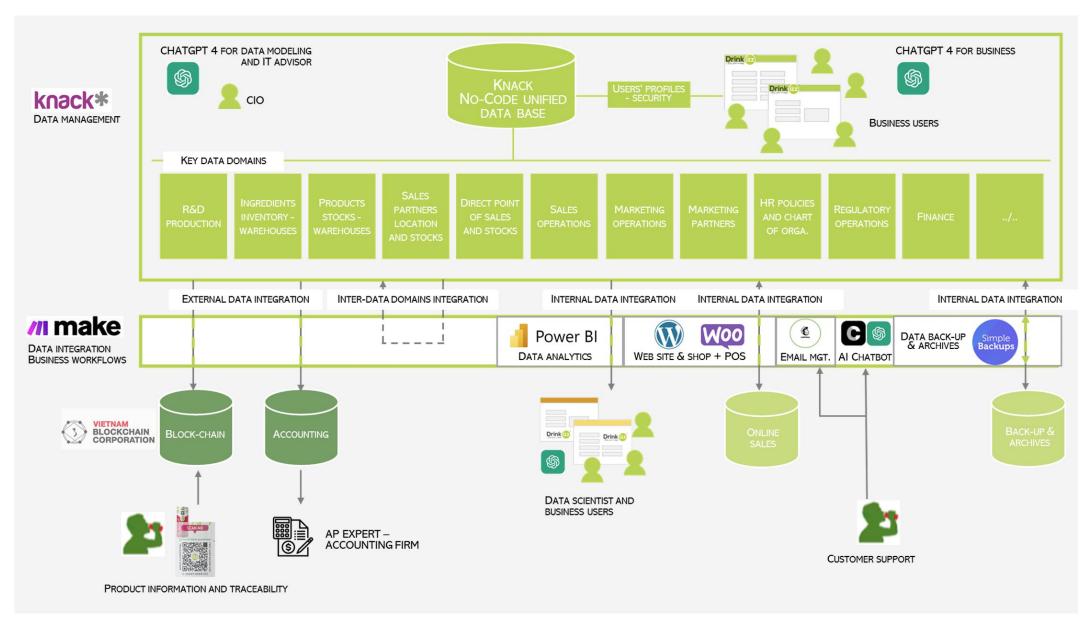




BECAUSE YOU NEED TO TRUST US TO WORK TOGETHER HERE ARE SOME ADDITIONAL DETAILS THAT MIGHT INTEREST YOU

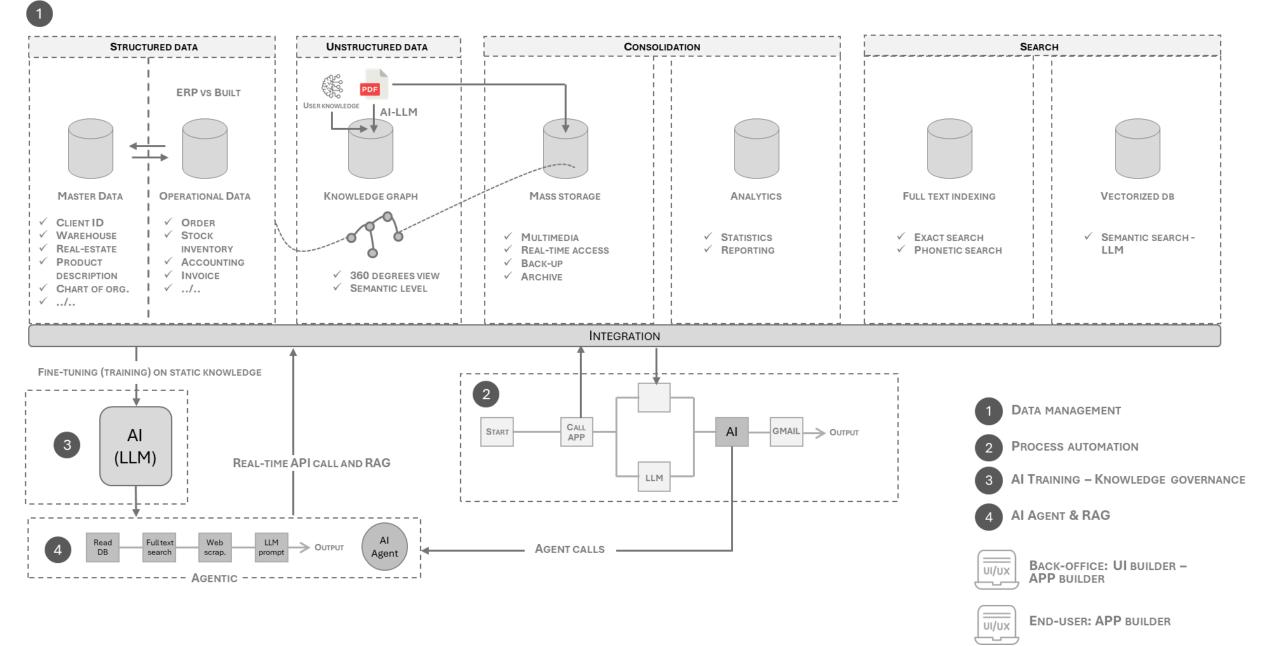
OVERVIEW OF THE NOCODE AI ARCHITECTURE AT DRINKIZZ





OUR APPROACH TO AI AND DATA ARCHITECTURE









ROOM SIZE, SEATING CAPACITY, EQUIPMENT







REAL-TIME ROOM BOOKING

DATA EXAMPLE: THE MEETING ROOM





UNSTRUCTURED DATA:
MEETING REPORT, SERVICE
DESCRIPTIONS, USER REVIEWS...

DATA EXAMPLE: DRINKIZZ



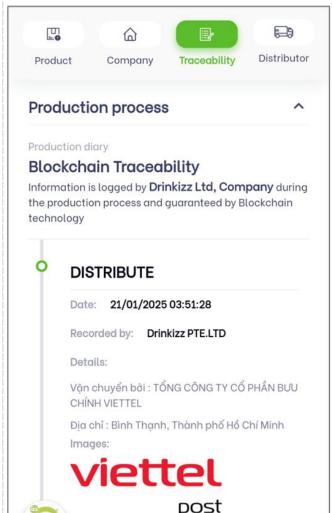


MASTER DATA





OPERATIONAL DATA





KNOWLEDGE GRAPH



Advisor. How may I help you now?

What is micocondria?

Mitochondria are small organelles within your cells, often referred to as the cell's energy factory or powerhouse. They are descendants of ancient bacteria that evolved endosymbiotically over 2 billion years ago. Mitochondria play a central role in your body's metabolism by converting energy from food into ATP, the energy currency of cells. They also help in the metabolism of immune cells, signaling and hormone balance, and have antiviral properties. Healthy mitochondria are essential for preventing energy deficiency, aging, and

Message...





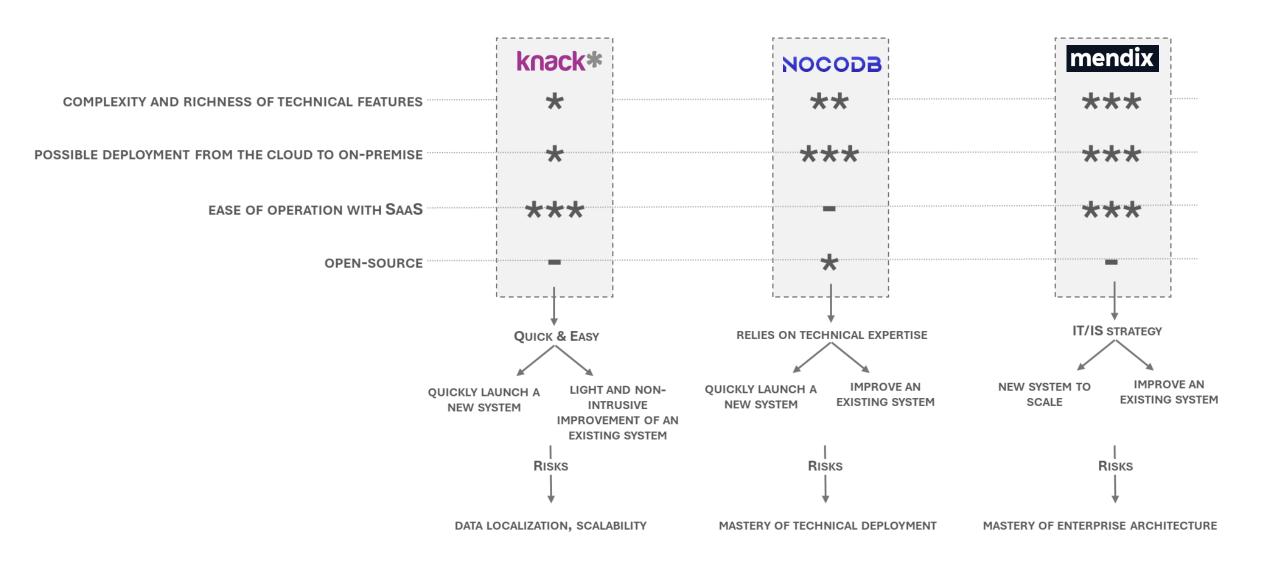
EXAMPLE OF A SELECTION GRID FOR NOCODE DB TOOLS



DATA PRODUCT NAME: XXX									
Features	Level of importance in your context	Short description of the solution	Level of satisfaction in your context	Comment					
Ability to export in a standard format									
(1) Logical data models	Undefined		Undefined						
(2) Physical data models	Undefined		Undefined						
(3) Data sets	Undefined		Undefined						
(4) Triggers and processing logic	Undefined		Undefined						
(5) Automation - Worflow	Undefined		Undefined						
(6) Back-up features (batch for export)	Undefined		Undefined						
Ability to import									
(1) Data models	Undefined		Undefined						
(2) Data values with relationships (data mapping tool	Undefined		Undefined						
Scalability (limit of)									
(1) Number of tables	Undefined		Undefined						
(2) Number of records	Undefined		Undefined						
(3) Number of simultaneous transactions	Undefined		Undefined						
(4) Number of applications	Undefined		Undefined						
(5) Storage capacity	Undefined		Undefined						
(6) API and EDA (Event Driven Architecture)	Undefined		Undefined						
Security									
(1) User level	Undefined		Undefined						
(2) Application level	Undefined		Undefined						
Lifecycle management									
(1) Ability to have test environments	Undefined		Undefined						
(2) Ability to work in a group for development	Undefined		Undefined						
(3) Integration with version control systems	Undefined		Undefined						
Runtime environment									
(1) Saas public cloud multi-tenant	Undefined		Undefined						
(2) Saas dedicated cloud	Undefined		Undefined						
(3) In-House public or private cloud	Undefined		Undefined						
(4) In-House on-premise	Undefined		Undefined						
(5) Compatibility of data center physical location with regulations	Undefined		Undefined						
Type of license									
(1) Full open-source with on-premise capacity	Undefined		Undefined						
(2) Partially open-source	Undefined		Undefined						
(3) Commercial	Undefined		Undefined						
Level of complexity									
(1) Features	Undefined		Undefined						
(2) Technical infrastructure for operation	Undefined		Undefined						

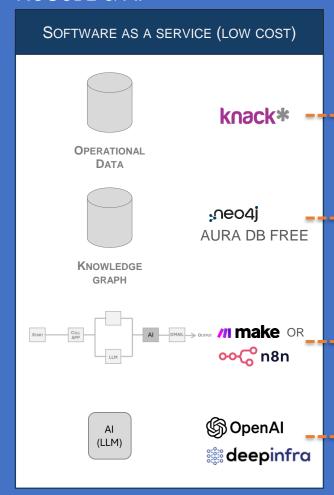
EXAMPLE OF A COMPARISON OF AI - NOCODE DB SOLUTIONS







NoCode & Al

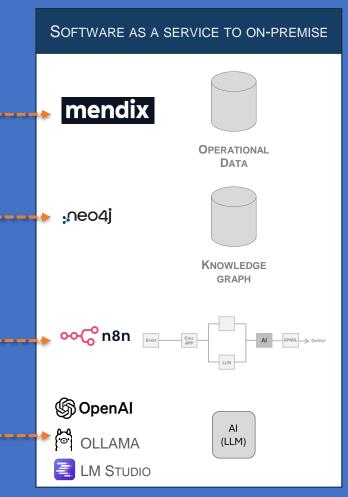


YOU START IN SAAS WITH FREE OR VERY LOW-COST SOLUTIONS TO CARRY OUT EDUCATIONAL OR TACTICAL DEPLOYMENT PROJECTS



AI & DATA AT SCALE

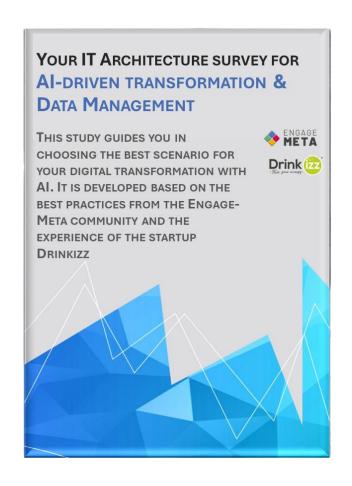
Low-Code & Al



YOU SCALE UP BY EASILY MIGRATING TO MORE ROBUST PAID SOLUTIONS IN THE LOW-CODE AND AI DOMAIN, MAINTAINING CONTROL OVER YOUR EXECUTION STRATEGY FROM CLOUD TO ON-PREMISE

GENERAL CONTENT OF THE IT ARCHITECTURE DOCUMENT





- ✓ LOGICAL ARCHITECTURE FOR DATA MANAGEMENT, AUTOMATION, AND AI
- ✓ TOOL ANALYSIS GRIDS
- ✓ Two technical scenarios
- ✓ OPERATING MODE
- ✓ FINANCIAL ESTIMATES (CAPEX, OPEX, ROI, BREAK-EVEN)
- ✓ DESCRIPTION OF THE IT TEAM AND THE NECESSARY ORGANIZATION
- ✓ ROADMAP

AFTER THE TECHNICAL ARCHITECTURE DOCUMENT: SUPPORT FOR SETTING UP THE IT TEAM AND MONTHLY FOLLOW-UP OF THE ROADMAP'S PROGRESS ACCORDING TO YOUR NEEDS

This spreadsheet allows for a quick evaluation of the IT budget based on CAPEX and OPEX in the context of an AI & NoCode data transformation

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All value in USD

OPEX - % of annual revenue allocated to the IT budget (a)	1,5%		
Your annual revenues (b)	30 000 000		
Your annual OPEX (c) = (a*b)	450 000		
Average salary of an IT engineer	48 000		
OPEX to CAPEX ratio (d)	20,0%		
CAPEX value (c/d)	2 250 000		

Breakdown of OPEX			
	Software licence and infrastructure	180 000	40,0%
	Staff	180 000	40,0%
	Corresponds approximately to	4	staff
	Reserve budget for other expenses	90 000	20,0%
	Total	450 000	100,0%

Planning of investments, expenses, and profitability				
	Year 1	Year 2	Year 3	Year +3
% of CAPEX use	30%	40%	30%	
CAPEX value	675 000	900 000	675 000	
Accrued CAPEX	675 000	1 575 000	2 250 000	
OPEX (based on the accrued CAPEX)	135 000	315 000	450 000	
Total IT budget	810 000	1 215 000	1 125 000	
ROI	ROI 01	ROI 02	ROI 03	ROI 03 - n
Break-even		BK 01	BK 02	BK 03 -n



FINANCIAL ASSESSMENT FRAMEWORK

OPEX - % of annual revenue allocated to the IT budget

Banking & Finance

Insurance

Healthcare Manufacturing

IT & Software

Government/Public

Logistics & Transport 3,0%

Energy & Utilities

Education

Retail

7,0%

5,0%

1,5% 5,0%

2,0%

10,0%

4,0%

4,0%

2,0%

TRANSFORMATIVE AI & DATA SOLUTIONS ROAD-MAP



This document presents an example of digital transformation plan with AI and data management. It will be tailored

to your context during our preliminary discussions prior to our intervention

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Service		Man.days	Duration	Cost (USD)	Benefit	Month 01	Month 02	Month 03	Month 04	Month 05
	DISCOVERY OF IT TRANSFORMATION WITH AI & DATA	1	1 day	1 000	Grasp the architecture and anticipate the best practices to implement	Master class + Workshop	I			
VISIONARY	DESIGN YOUR IT ARCHITECTURE FOR AI	15	3 months	15 000	Two NoCode- Al technical scenarios, including financial estimates and the necessary organizational structure	Consulting				
	ENGAGE YOUR TEAMS WITH AI	1	1 day	1 000	The impacts of AI will be presented and discussed within your specific context		Master class + Workshop			
PRACTICAL	NOCODE & AI EDUCATIONAL STARTER PACK	6	1 week	3 500	Accelerate execution with the NoCode & Al first implementation (based on one use-case automation)		Design & Dev.			
	DATA DOMAIN DESIGN & NOCODE IMPLEMENTATION	5	2 weeks	2 500	Accelerate your data strategy with our NoCode Data Domain implementation offer (max. 40 tables)			Design & Dev.		
	AI ASSISTANT MASTERY (PROMPT MANAGEMENT)	1	1 day	1 000	Equip your team with the skills to create,manage, and optimize Al assistants effectively		Master class + Practice			

CONTACT US

We will help you choose the best training and support program for you and your teams











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