

NoCode – Al offer

FOLLOW US TO SUCCESSFULLY ACHIEVE YOUR AI & **ENTERPRISE-SCALE DATA MANAGEMENT TRANSFORMATION**







VERSION: MAY 30, 2025

BASED ON DRINKIZZ'S EXPERIENCE & ENGAGE-META COMMUNITY

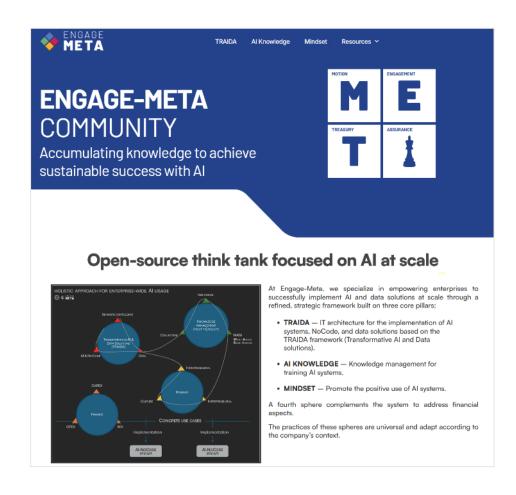


WWW.DRINKIZZ.COM



Has been using NoCode AI since 2019 for tech-beverage (Knack, Make, ChatGPT...)

WWW.ENGAGE-META.COM



Drinkizz is a member of the Engage-Meta community for AI and enterprise-scale data management



Pierre Bonnet

Founder of Engage-Meta, expert in Data Management and AI at scale, entrepreneur



Vinci Savitri Dzoulou

Expert in NoCode and AI, Chief Digital Officer (CDO) & IT Consultant



Tyna Huynh

Expert in Organics and wellbeing life style, entrepreneur in foods and beverage, business evangelist in NoCode and Al



Hoang Minh Son

With 19 years of experience, Mr. Hoang Minh Son is an expert i research and development (R&D), governance, (management, leadership), sales, BIM (building information modeling) and construction (bridges, roads and civil works)



https://engage-meta.com/services/

THE EXPERTS IN CHARGE

OF THE OFFERINGS



Nguyen Thanh Duong

With 28 years of experience in IT as a consultant, designer, engineering, and software provider, I have participated in the development of nationwide e-government solutions



Nguyen Xuan Hoai

With nearly 30 years of experience, a leading expert in Al and Data Analytics with extensive experience in evolutionary computation, machine learning, and genetic programming



Phi Ang Tuan

Expert in EA — ERP — BPM. I took part in build-up Digital Transformation Strategy, IT Master Plan and implemented the computerization program management for large enterprises

RECOMMENDED PATH

4 weeks

CODE: 004 - PRACTICAL

NoCode & AI Educational Starter Pack



You'll achieve your first workflow automation using a NoCode database (Knack) and Al. Additionally, we'll provide you with the methodology and prompts to build a knowledge graph database

TOTAL: 6 DAYS

STRATEGIC IMMERSION (1 DAY)
KNOWLEDGE GRAPH DISCOVERY (2H)
IMPLEMENTATION (5 DAYS)

PRICE: USD 3,500

price excluding tax

1 week

CODE: 001 - VISIONARY

DISCOVERY OF IT TRANSFORMATION WITH AI & DATA



Our senior expert will present the strategic challenges of AI and review with you the outcomes of the previous starter pack, including the financial analysis toward your target (budget, ROI, etc.). A work plan will then be established to design your technical architecture, which will be the focus of the next session

TOTAL: 1 DAY

TRAIDA MASTER CLASS (0,5 DAY)
TRAIDA WORKSHOP (0,5 DAY)

PRICE: USD 1,000

price excluding tax

2 months

CODE: 002 - VISIONARY DESIGN YOUR IT ARCHITECTURE FOR AI



The IT file outlines the solution choices tailored to your context, along with a roadmap for implementation. Depending on your situation, this may involve a fully SaaS-based NoCode approach, a LowCode solution. The following topics are covered: business, logical, technical, and physical architecture; methodology and governance; impact on required skill profiles and training; CAPEX, OPEX, ROI, implementation roadmap

TOTAL: 15 DAYS

COMPLETE TECHNICAL ARCHITECTURE DOCUMENT WITH FINANCING AND ORGANIZATION

PRICE: USD 15,000

price excluding tax

NoCode & AI Educational Starter Pack



Discover NoCode and AI in a hands-on way



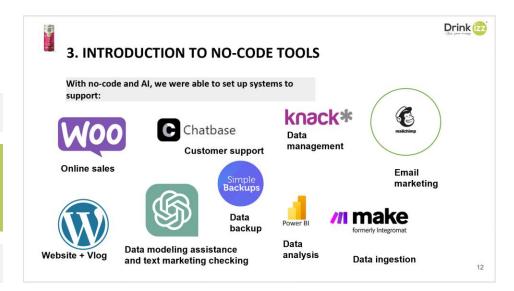
TOTAL: 6 DAYS

STRATEGIC IMMERSION (1 DAY)
KNOWLEDGE GRAPH DISCOVERY (2H)
IMPLEMENTATION (5 DAYS)

PRICE: USD 3,500

price excluding tax

Unlock the power of Al and NoCode with the NoCode & Al Educational Starter Pack — a results-driven offer that begins with an immersive experience to align your team, clarify priorities, and set the stage for seamless implementation. Start with a focused strategic Immersion Session, a 1-day where your teams dive into key NoCode & Al concepts, responsible usage, and business-aligned opportunities. Then, move into a 5-day First Implementation where our experts guide your team through feasibility analysis, data modeling, secure deployment, and post-implementation support (Knack DB, up to 10 tables)



The 2h Knowledge Graph (KG) introduces teams to a proven methodology for structuring and leveraging business knowledge using semantic graphs. It is conducted in four phases: (1) Assess Business Use Cases; (2) Meet Relevant People to Collect Data and Knowledge that the graph must process; (3) Glossary and Ontology modeling assisted by AI; and (4) KG Deployment and Exploration in a business context.

NoCode & AI Educational Starter Pack



Discover NoCode and AI in a hands-on way

				Workload for our	F-11111515151515151515	Collaboration mode		Mode of intervention		Planning				
Stage Time range		Objective of the task		consultants (man- day)	Estimated workload for your teams (man-day)	With a broader audience	With your project team	On-Site	Remote	Week 01	Week 02	Week 03	Week 04	Week 05
Before starting the starter pack			Send the starter pack requirements collection document to the client to define the use case.	-	Depending on your context	-	х	-	x					
			Receive and understand the customer's use case based on clear specifications and workflows	2 days	-	-	х	-	x					
			Confirm understanding of the client's use case and share this understanding from an online/offline meeting	0.5 day	0.5 day	-	х	х	x					
	DAY #1	Strategic immersion	Align your team on Al and NoCode strategic opportunities with a focused immersion session that introduces a structured, Alassisted methodology to understand Al's value and impact.		1 day	x	х	x	х					
Context			Discussion step to confirm the use case before implementation											
awareness		Knowledge graph (KG) introduction	A 2-hour overview of how semantic graphs can help structure and leverage business knowledge based on Drinkizz use case. We will cover business concept glossary design, business concept taxonomy design, and ontology modeling with Al assistance											
Implementation _	DAY #2	Creating AI assistants to support businesses	Identify and structure key business objects based on your business documents. These business objects will serve as the foundation for modeling and prototyping within the scope of your use case.	1 day	1 day		х	x	-					
		NoCode database and automation workflow design	Design the data model and automation workflow based on the client use case.											
	DAY #3	Use case implementation (database + automation)	Build your first functional NoCode database application using Knack from the selected use case, including up to 10 tables and 5 automations, with a secure deployment guided by experts to ensure proper architecture and usability.	1 day	1 day	-	х	х	-					
	DAY #4	Use case testing (database + automation)	The client tests the implemented use case and provides feedback	1 day	1 day	-	х	-	x					
	DAY #5	Implementation improvement iteration	Implementation improvement iteration with a maximum of 3 iterations	1 day	1 day	-	х	-	х					
	DAY #6	Knowledge Transfer, Documentation & Support	Ensure knowledge transfer and team autonomy through hands- on support, comprehensive documentation, and targeted training so your team can independently manage and evolve the solution	1 day	1 day	х	х	-	х					

DISCOVERY OF IT TRANSFORMATION WITH AI & DATA



Based on the Transformative AI and Data Solutions (TRAIDA) framework of the Engage-Meta community



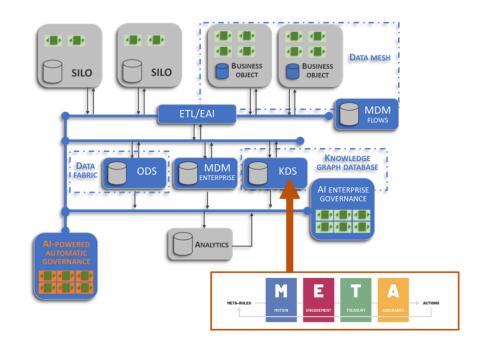
TOTAL: 1 DAY

TRAIDA MASTER CLASS (0,5 DAY)
TRAIDA WORKSHOP (0,5 DAY)

PRICE: USD 1,000

price excluding tax

The integration of AI at the enterprise level requires a thorough understanding of the necessary data architecture. From structured data management to knowledge bases (graphs), it is essential to grasp the architecture and anticipate the best practices to implement. The technical, governance, and business impact domains are addressed through the cards of the TRAIDA framework (Transformative AI and Data Solutions) from the Engage-Meta community (over 50 cards). The half-day masterclass provides a comprehensive overview of AI and data architecture for scaling within the enterprise, while the half-day workshop allows you to apply best practices to your specific business context



DESIGN YOUR IT ARCHITECTURE FOR AI



Drafting your complete technical architecture document based on the expertise of the Engage-Meta community



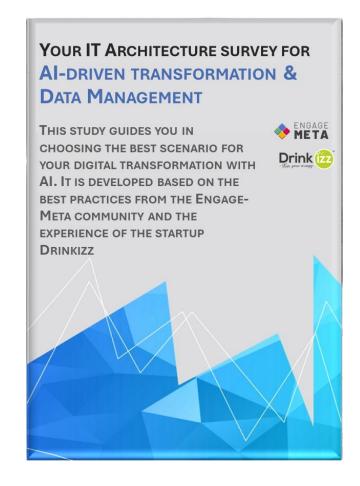
TOTAL: 15 DAYS

COMPLETE TECHNICAL ARCHITECTURE
DOCUMENT WITH FINANCING AND
ORGANIZATION

PRICE: USD 15,000

price excluding tax

This comprehensive offering supports you in drafting your technical architecture document for Al-driven transformation and data management within your company. Over approximately three months, with a workload of 15 days, we collaborate with your teams to design two NoCode - Al technical scenarios, including financial estimates and the necessary organizational structure. CAPEX, OPEX, ROI, and break-even are identified based on the strategic objectives of your transformation plan. Contact us for more details on the content of this report, which provides a 360-degree vision of Al and data transformation at the enterprise level





ADDITIONAL PACKS

ENGAGE YOUR TEAMS WITH AI



Based on the entrepreneurial and intrapreneurial experience of the Engage-Meta community



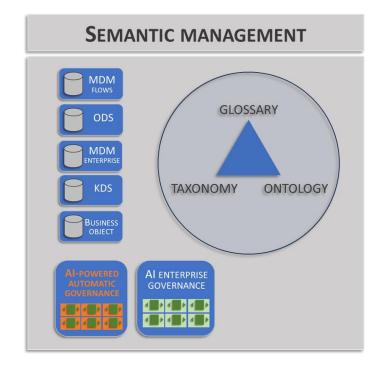
TOTAL: 1 DAY

META MASTER CLASS (0,5 DAY)
META WORKSHOP (0,5 DAY)

PRICE: USD 1,000

price excluding tax

The engagement of your teams in understanding the impact of AI on work methods and employability is fundamental to the success of your transformation. During this half-day masterclass, followed by a half-day workshop, the impacts of AI will be presented and discussed within your specific context. You will discover that knowledge management, critical thinking, and an entrepreneurial (or intrapreneurial) mindset are key success factors that should not be overlooked



DATA DOMAIN DESIGN & NOCODE IMPLEMENTATION



Your first implementation of a complete data model in NoCode



TOTAL: 5 DAYS

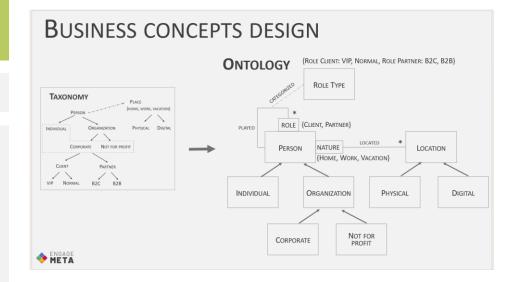
BUSINESS GLOSSARY

DATA MODELING AND UI IMPLEMENTATION

MIGRATION BEST-PRACTICE

PRICE: USD 2,500 price excluding tax

Accelerate your data strategy with our NoCode Data Domain Implementation offer, a structured five-day program designed to help organizations seamlessly build a data domain using Knack NoCode Database. Start by defining 30 to 40 key business objects (glossary) (Day 1) to ensure clarity and alignment with business goals. Then, develop a robust data model (Day 2) featuring 30 tables, 20 relationships, 5 user roles, and 5 workflow automations tailored to your needs. On Day 3, bring your database to life with a custom UI/UX designed for optimal user experience. Day 4 focuses on data migration best practices, providing expert guidance on efficiently transferring up to three tables from Knack to Mendix. Finally, Day 5 ensures a smooth transition with hands-on training and comprehensive documentation, empowering your team for independent management



AI ASSISTANT MASTERY (PROMPT MANAGEMENT)



Learn how to communicate effectively with AI and create your own professional assistants



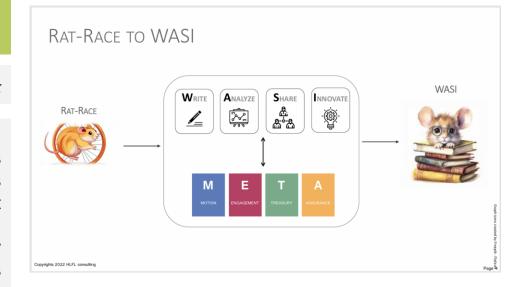
TOTAL: 1 DAY

PROMPTS PRACTICES AND CHATGPT USE AI ASSISTANT MANAGEMENT

WASI SKILL SET: WRITE-ANALYSE-SHARE-INNOVATE

PRICE: USD 1,000 price excluding tax

Master your AI Assistant is a structured training offer designed to equip you with the skills to create, manage, and optimize AI assistants effectively. This offer covers prompting best practices, teaching you how to structure prompts using role definition, context, critical thinking, ... for more accurate and relevant AI responses. You will gain practical knowledge of ChatGPT's key features, including sessions, projects, knowledge base, security, and memory management to ensure responsible AI usage. The program also introduces knowledge management with the WASI framework (Write, Analyze, Share, Innovate) to streamline information flow. Additionally, you'll explore AI assistant management, learning strategies for versioning, sharing, and securing AI assistants within your organization. The training concludes with a hands-on exercise, allowing you to apply these concepts to real-world use cases

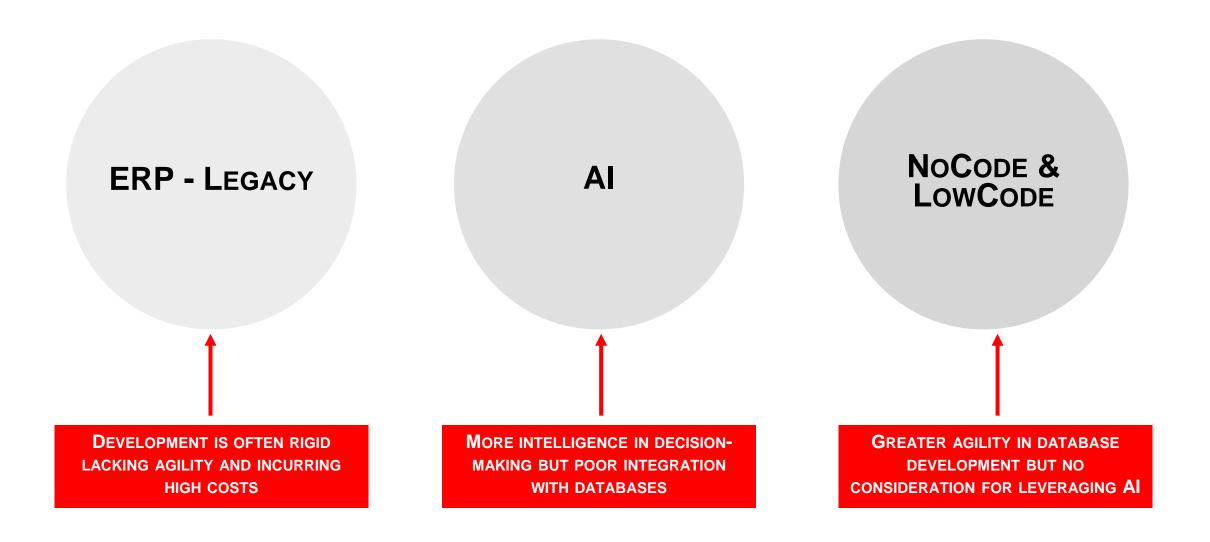




HERE ARE SOME ADDITIONAL DETAILS THAT MIGHT INTEREST YOU

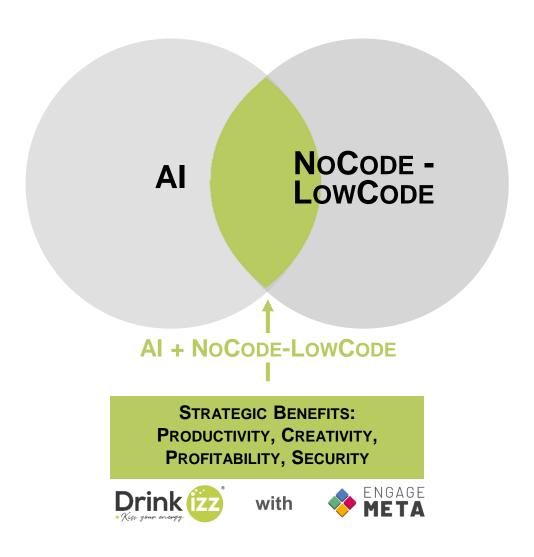
WEAKNESSES OF SILOED IT SOLUTIONS





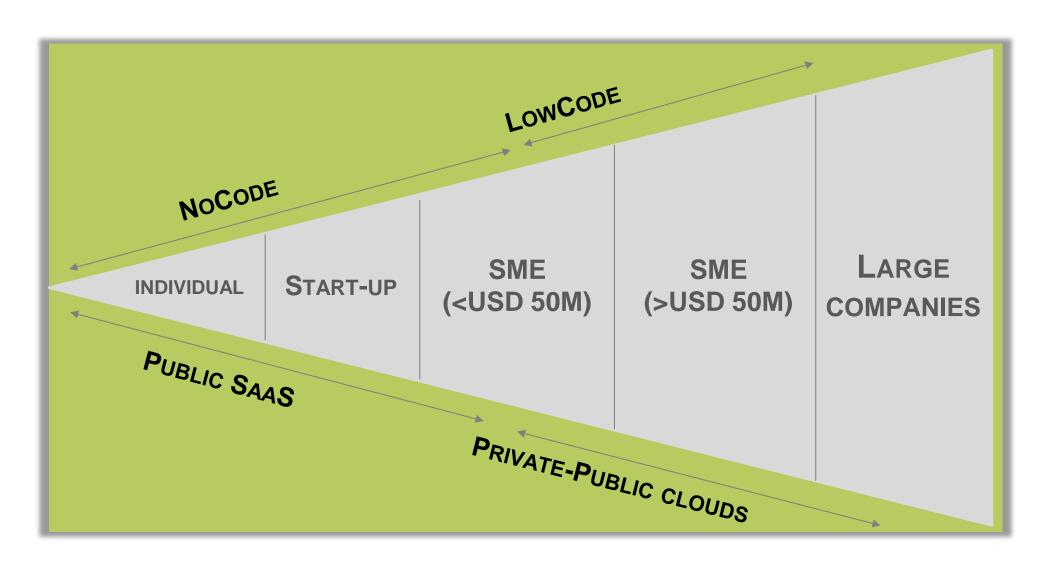
OUR VALUE PROPOSITION WITH DRINKIZZ





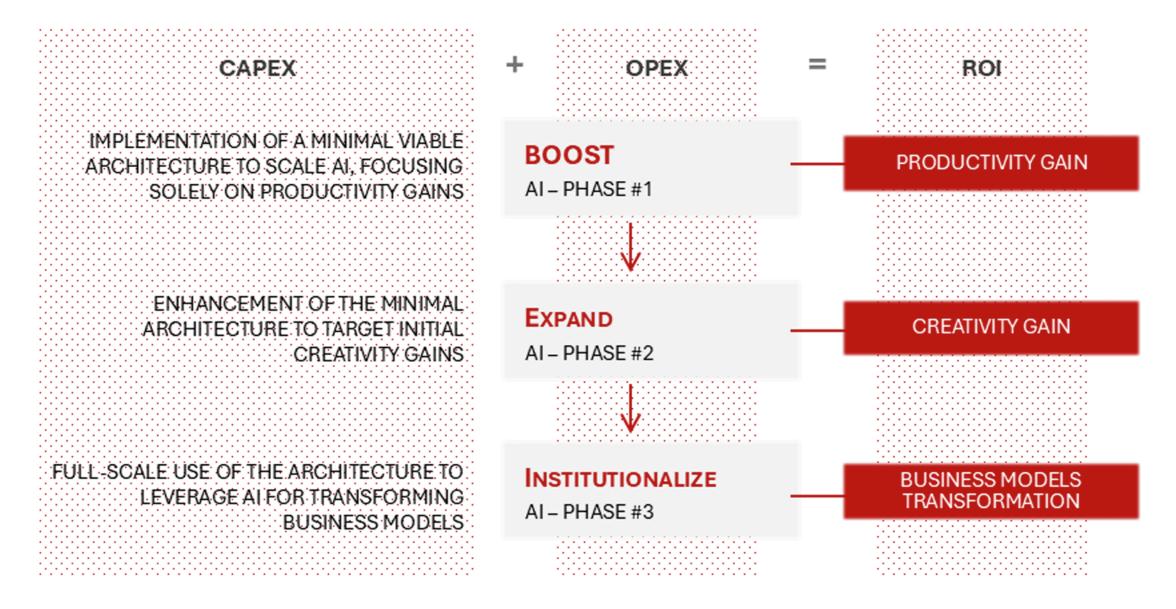
A SCALABLE APPROACH THAT GROWS WITH YOUR BUSINESS





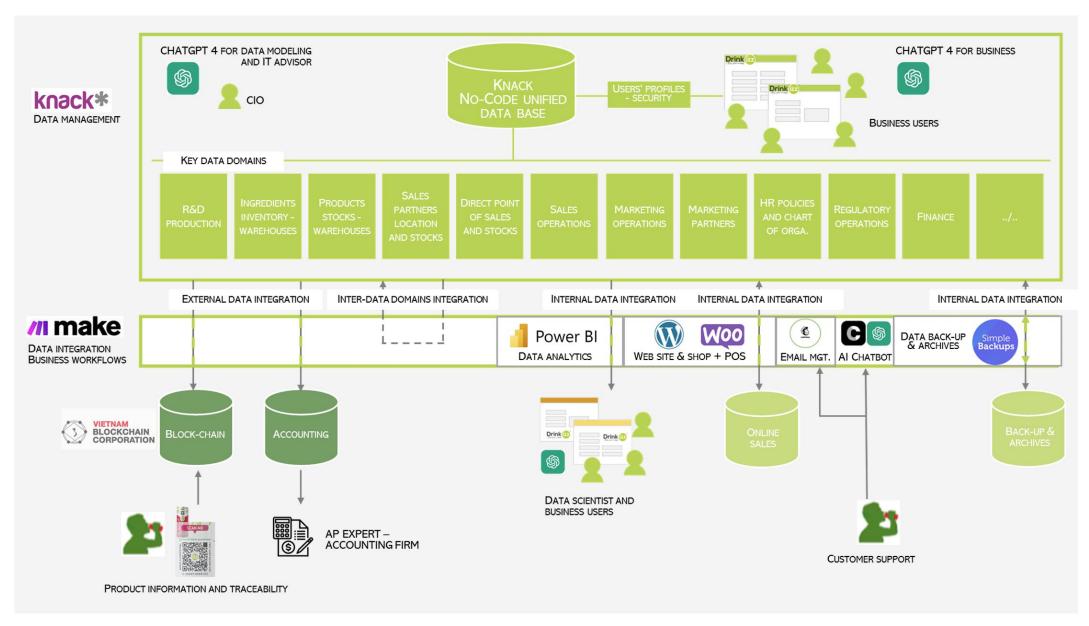
A STEP-BY-STEP FINANCIAL APPROACH





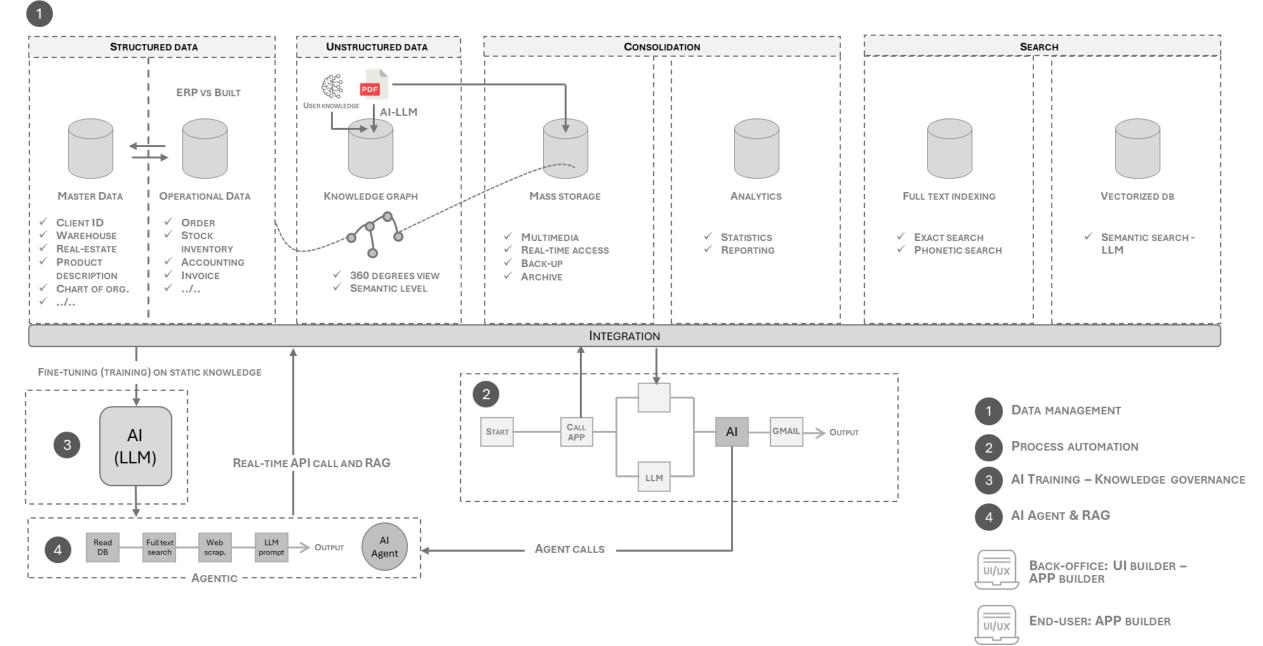
OVERVIEW OF THE NOCODE AI ARCHITECTURE AT DRINKIZZ





OUR APPROACH TO AI AND DATA ARCHITECTURE









ROOM SIZE, SEATING CAPACITY, EQUIPMENT







REAL-TIME ROOM BOOKING

DATA EXAMPLE: THE MEETING ROOM





UNSTRUCTURED DATA:
MEETING REPORT, SERVICE
DESCRIPTIONS, USER REVIEWS...

DATA EXAMPLE: DRINKIZZ



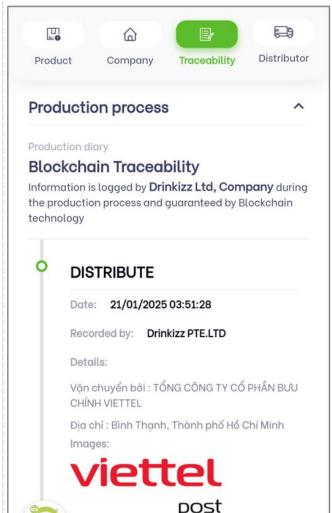


MASTER DATA





OPERATIONAL DATA





KNOWLEDGE GRAPH



Advisor. How may I help you now?

What is micocondria?

Mitochondria are small organelles within your cells, often referred to as the cell's energy factory or powerhouse. They are descendants of ancient bacteria that evolved endosymbiotically over 2 billion years ago. Mitochondria play a central role in your body's metabolism by converting energy from food into ATP, the energy currency of cells. They also help in the metabolism of immune cells, signaling and hormone balance, and have antiviral properties. Healthy mitochondria are essential for preventing energy deficiency, aging, and

Message...





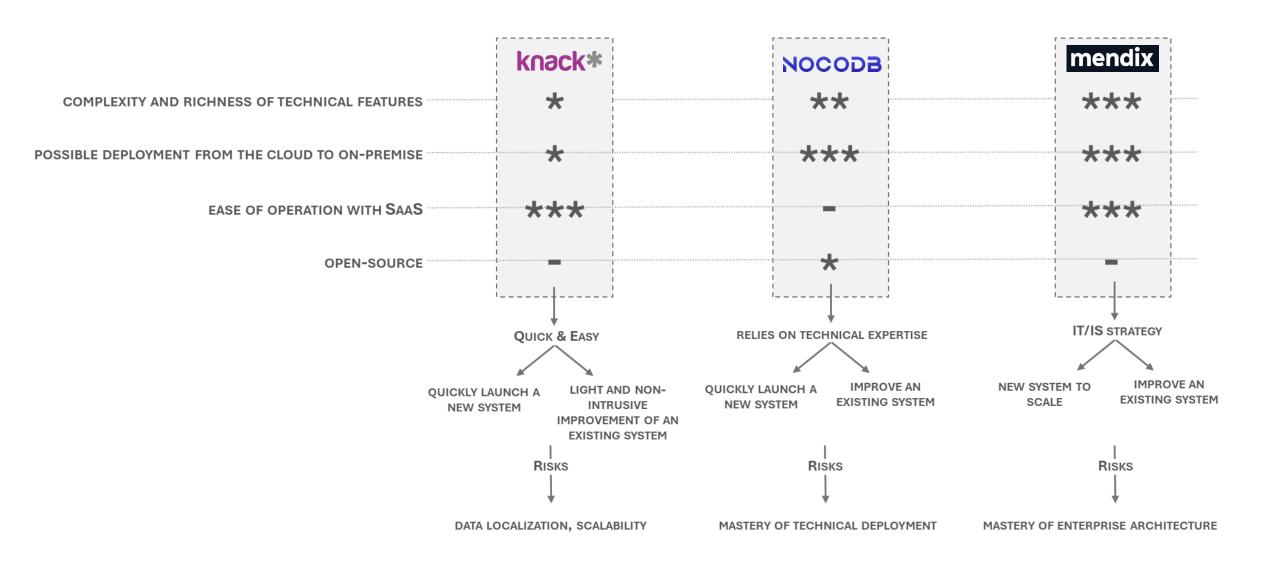
EXAMPLE OF A SELECTION GRID FOR NOCODE DB TOOLS



DATA PRODUCT NAME: XXX						
Features	Level of importance in your context	Short description of the solution	Level of satisfaction in your context	Comment		
Ability to export in a standard format						
(1) Logical data models	Undefined		Undefined			
(2) Physical data models	Undefined		Undefined			
(3) Data sets	Undefined		Undefined			
(4) Triggers and processing logic	Undefined		Undefined			
(5) Automation - Worflow	Undefined		Undefined			
(6) Back-up features (batch for export)	Undefined		Undefined			
Ability to import						
(1) Data models	Undefined		Undefined			
(2) Data values with relationships (data mapping tool	Undefined		Undefined			
Scalability (limit of)						
(1) Number of tables	Undefined		Undefined			
(2) Number of records	Undefined		Undefined			
(3) Number of simultaneous transactions	Undefined		Undefined			
(4) Number of applications	Undefined		Undefined			
(5) Storage capacity	Undefined		Undefined			
(6) API and EDA (Event Driven Architecture)	Undefined		Undefined			
Security						
(1) User level	Undefined		Undefined			
(2) Application level	Undefined		Undefined			
Lifecycle management						
(1) Ability to have test environments	Undefined		Undefined			
(2) Ability to work in a group for development	Undefined		Undefined			
(3) Integration with version control systems	Undefined		Undefined			
Runtime environment						
(1) Saas public cloud multi-tenant	Undefined		Undefined			
(2) Saas dedicated cloud	Undefined		Undefined			
(3) In-House public or private cloud	Undefined		Undefined			
(4) In-House on-premise	Undefined		Undefined			
(5) Compatibility of data center physical location with regulations	Undefined		Undefined			
Type of license						
(1) Full open-source with on-premise capacity	Undefined		Undefined			
(2) Partially open-source	Undefined		Undefined			
(3) Commercial	Undefined		Undefined			
Level of complexity						
(1) Features	Undefined		Undefined			
(2) Technical infrastructure for operation	Undefined		Undefined			

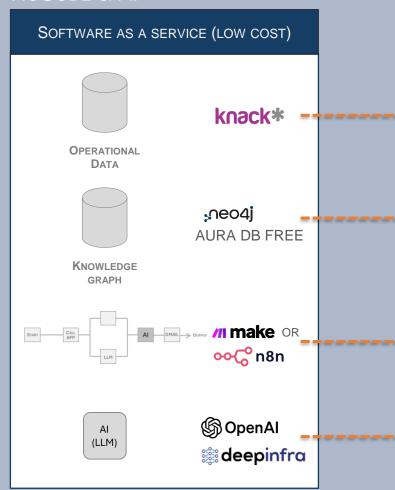
EXAMPLE OF A COMPARISON OF AI - NOCODE DB SOLUTIONS







NoCode & Al

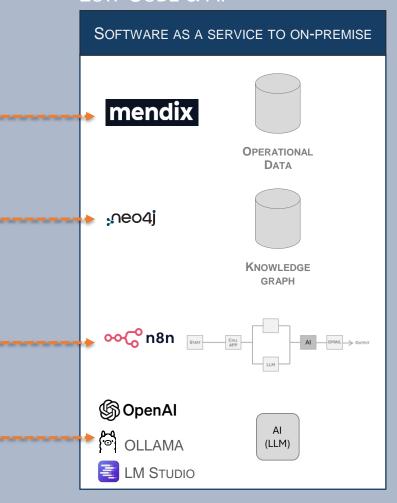


YOU START IN SAAS WITH FREE OR VERY LOW-COST SOLUTIONS TO CARRY OUT EDUCATIONAL OR TACTICAL DEPLOYMENT PROJECTS



AI & DATA AT SCALE

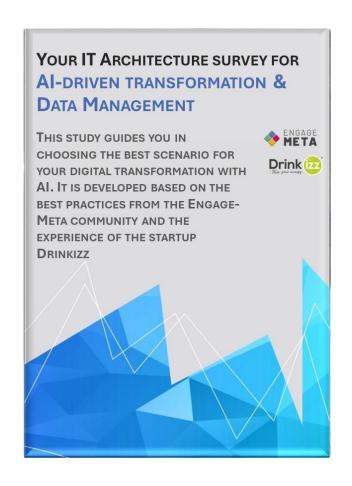
Low-Code & Al



YOU SCALE UP BY EASILY MIGRATING TO MORE ROBUST PAID SOLUTIONS IN THE LOW-CODE AND AI DOMAIN, MAINTAINING CONTROL OVER YOUR EXECUTION STRATEGY FROM CLOUD TO ON-PREMISE

GENERAL CONTENT OF THE IT ARCHITECTURE DOCUMENT





- ✓ LOGICAL ARCHITECTURE FOR DATA MANAGEMENT, AUTOMATION, AND AI
- ✓ TOOL ANALYSIS GRIDS
- ✓ Two technical scenarios
- ✓ OPERATING MODE
- ✓ FINANCIAL ESTIMATES (CAPEX, OPEX, ROI, BREAK-EVEN)
- ✓ DESCRIPTION OF THE IT TEAM AND THE NECESSARY ORGANIZATION
- ✓ ROADMAP

AFTER THE TECHNICAL ARCHITECTURE DOCUMENT: SUPPORT FOR SETTING UP THE IT TEAM AND MONTHLY FOLLOW-UP OF THE ROADMAP'S PROGRESS ACCORDING TO YOUR NEEDS

This spreadsheet allows for a quick evaluation of the IT budget based on CAPEX and OPEX in the context of an AI & NoCode data transformation

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All value in USD

OPEX - % of annual revenue allocated to the IT budget (a)	1,5%
Your annual revenues (b)	30 000 000
Your annual OPEX (c) = (a*b)	450 000
Average salary of an IT engineer	48 000
OPEX to CAPEX ratio (d)	20,0%
CAPEX value (c/d)	2 250 000

Breakdown of OPEX			
	Software licence and infrastructure	180 000	40,0%
	Staff	180 000	40,0%
	Corresponds approximately to	4	staff
	Reserve budget for other expenses	90 000	20,0%
	Total	450 000	100,0%

Planning of investments, expenses, and profitability				
	Year 1	Year 2	Year 3	Year +3
% of CAPEX use	30%	40%	30%	
CAPEX value	675 000	900 000	675 000	
Accrued CAPEX	675 000	1 575 000	2 250 000	
OPEX (based on the accrued CAPEX)	135 000	315 000	450 000	
Total IT budget	810 000	1 215 000	1 125 000	
ROI	ROI 01	ROI 02	ROI 03	ROI 03 - n
Break-even		BK 01	BK 02	BK 03 -n



FINANCIAL ASSESSMENT FRAMEWORK

OPEX - % of annual revenue allocated to the IT budget

Banking & Finance

Insurance

Healthcare Manufacturing

IT & Software

Government/Public

Logistics & Transport 3,0%

Energy & Utilities

Education

Retail

7,0%

5,0%

1,5% 5,0%

2,0%

10,0%

4,0%

4,0%

2,0%

CONTACT US



We will help you choose the best training and support program for you and your teams







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Contact me to book your training sessions and support programs with us